**Financial Statements** 

June 30, 2018

# FINANCIAL STATEMENTS

# June 30, 2018

# TABLE OF CONTENTS

Independent Auditors' Report	1-2
Financial Statements:	
Statement of Financial Position	3
Statement of Activities	4
Statement of Functional Expenses	5-7
Statement of Cash Flows	8-9
Notes to Financial Statements	10-16
Independent Auditors' Report on Supplemental Information Required by the Operational Services Division	17
Supplemental Information Required by the Operational Services Division	18-26
Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	27-28
Schedule of Findings and Responses	29



Kevin S. Burk, CPA Jason S. Nuttall, CPA Sarah E. Nuttall, CPA Jeremy W. Cole, CPA

# INDEPENDENT AUDITORS' REPORT

To the Board of Directors New Hope, Inc. Attleboro, MA 02703

## **Report on the Financial Statements**

We have audited the accompanying financial statements of New Hope, Inc. (a nonprofit organization) which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of New Hope, Inc. as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# Report on Summarized Comparative Information

We have previously audited New Hope, Inc.'s 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 8, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017, is consistent in all material respects, with the audited financial statements from which it has been derived.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated December 17, 2018 on our consideration of New Hope, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of New Hope, Inc's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering New Hope, Inc.'s internal control over financial reporting and compliance.

Damino, Burk & Muttall, P.C.

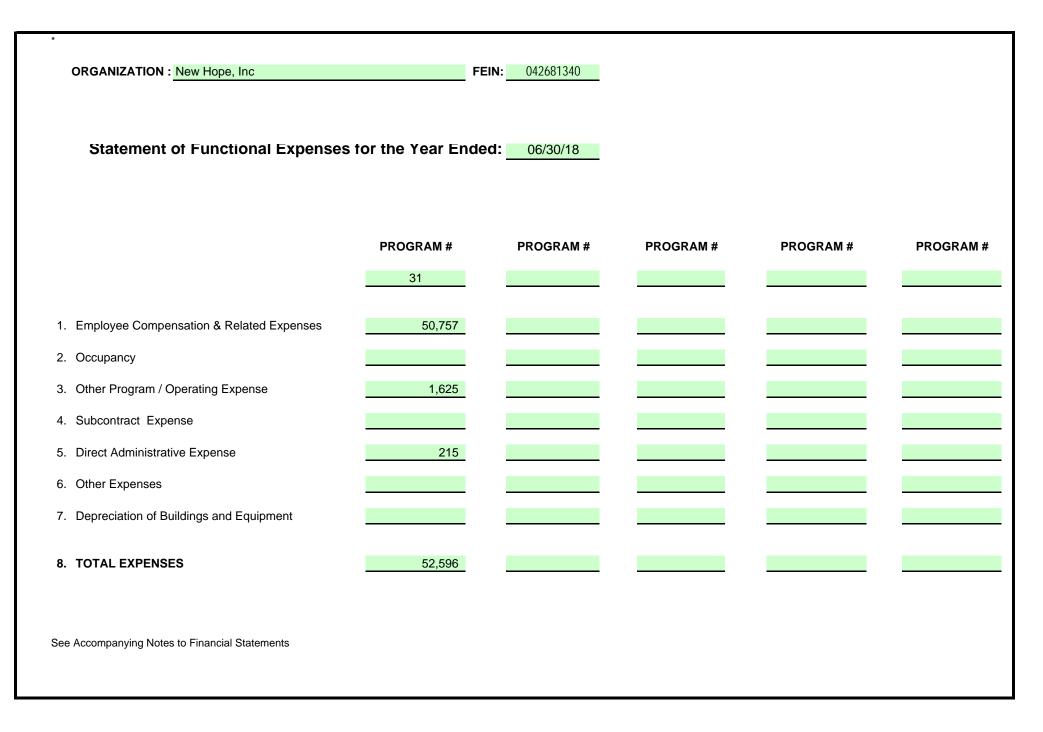
Damiano, Burk & Nuttall, P.C. Lincoln, RI December 17, 2018

		lew Hope, Inc			FEIN:	042681340	
	STATEMENT OF FINANCIAL POSITION AS OF	06/30/2018	W/I	TH COMPARATIVE		6/30/2017	
		00/30/2010	**1			0/30/2017	
	(BALANCE SHEET)						
		CURRENT				TOTAL	TOTAL
		OPERATIONS	PLANT	ENDOWMENT	CUSTODIAN	THIS YEAR	LAST YEAR
	ASSETS						
	1 Cash and Cash Equivalents	900,604				900,604	878,624
	2 Accounts Receivable, Program Services	262,244				262,244	165,112
	3 Allowance for Doubtful Accounts						
	4 Net Accounts Receivable, Program Services	262,244				262,244	165,112
	5 Contributions Receivable	81,292				81,292	115,723
	6 Notes Receivable						
	7 Prepaid Expenses	62,242				62,242	28,747
	8 Other Accounts Receivable						20,742
	9 Other Current Assets						
1	0 Short-Term Investments						
1	1 TOTAL CURRENT ASSETS	1,306,382				1,306,382	1,208,948
1	2 Land, Buildings, and Equipment		798,036			798,036	787,944
1	3 Accumulated Depreciation		(419,513)			(419,513)	(379,999)
1	4 Net Land, Buildings and Equipment		378,523			378,523	407,945
1	5 Long-Term Investments						
1							1,170
1	7 Due From Other Funds						· · · · ·
1	8 TOTAL ASSETS	1,306,382	378,523			1,684,905	1,618,063
	LIABILITIES AND NET ASSETS						
1		18,670				18,670	25,447
2							
2		155,750				155,750	137,386
2		,				,	,
2		5,229				5,229	4,575
2	4 Deferred Revenue	-,				-,	1,548
2							10,138
2		179,649				179,649	179,094
2		183,168				183,168	188,827
2		,				,	
2							
3		362,817				362,817	367,921
		,- · ·				,	,
	NET ASSETS						
3	1 Unrestricted	683,023	378,523			1,061,546	1,014,527
3	2 Temporarily Restricted	260,542				260,542	235,615
3							
3	4 TOTAL NET ASSETS	943,565	378,523			1,322,088	1,250,142
3	5 TOTAL LIABILITIES AND NET ASSETS	1,306,382	378,523			1,684,905	1,618,063
	See Accompanying Notes to the Financial Statements						

	ORGANIZATION : New Hope, Inc		FEIN	N: 042681340		
	STATEMENT OF ACTIVITIES FOR THE YEAR ENDED	06/30/2018 W/		E TOTALS FOR THE	YEAR ENDED	06/30/2017
		00/00/2010 11				00/30/2017
			TEMPORARILY		TOTAL	TOTAL
	REVENUES, GAINS, AND OTHER SUPPORT	UNRESTRICTED	RESTRICTED	RESTRICTED	THIS YEAR	LAST YEAR
1	Contributions, Gifts, Legacies, Bequests & Special Events	221,351			221,351	112,961
2	In-Kind Contributions	31,420			31,420	75,255
3 4	Grants	0.000.400	199,501		<u>199,501</u> 2,380,198	131,209
4 5	Program Service Fees Federated Fundraising Organization Allocation	2,380,198			2,380,198	2,190,963
5 6	Investment Revenue	4,138			4,138	2,268
7	Revenue from Commercial Products & Services	4,150			4,100	2,200
8	Other					244
9	Net Assets Released From Restrictions:					
10	Satisfaction of Program Restrictions	59,080	(59,080)			
11	Satisfaction of Equipment Acquisition Restrictions					
12	Expiration of Time Restrictions	115,494	(115,494)			
13	TOTAL REVENUE, GAINS, AND OTHER SUPPORT	2,811,681	24,927		2,836,608	2,630,641
	EXPENSES AND LOSSES					
14	Administration (Management & General)	474,901			474,901	474,667
15	Fundraising	68,710			68,710	71,813
16	Total Program Services	2,221,050			2,221,050	2,050,522
17	TOTAL EXPENSES	2,764,662			2,764,662	2,597,002
18	Losses					
19	TOTAL EXPENSES AND LOSSES	2,764,662			2,764,662	2,597,002
	CHANGES IN NET ASSETS:					
20	Property & Equipment Acquisitions from Unrestricted Funds					
24	Transfer of Realized Endowment Fund Appreciation					
21 22	Return to Donor					
22	Other Increases (Decreases)					
23 24	TOTAL CHANGES IN NET ASSETS	47,019	24,927		71,946	33,639
25	NET ASSETS AT BEGINNING OF YEAR	4 014 527	005 615		1 250 1 42	1 016 500
25 26	NET ASSETS AT BEGINNING OF YEAR	<u>1,014,527</u> 1,061,546	235,615 260,542		1,250,142 1,322,088	<u>1,216,503</u> 1,250,142
20		1,001,070	200,0 12		1,022,000	1,200,142
S	See Accompanying Notes to Financial Statements					

Statement of Functional Expenses	for the Year Ende	ed: 06/30/2018		
		SUPPORTING	G SERVICES	PROGRAM SERVICES
	TOTALS	ADMINISTRATION (MNGT. & GEN.)	FUND RAISING	TOTAL ALL PROGRAMS
1. Employee Compensation & Related Expenses	2,318,328	384,876	32,978	1,900,474
2. Occupancy	180,475	17,920	1,890	160,665
<ol><li>Other Program / Operating Expense</li></ol>	90,926	6,672	340	83,915
4. Subcontract Expense	24,416		24,416	
5. Direct Administrative Expense	94,947	41,396	841	52,710
6. Other Expenses	16,055	11,356	4,699	
7. Depreciation of Buildings and Equipment	39,513	12,682	3,546	23,286
3. TOTAL EXPENSES	2,764,662	474,901	68,710	2,221,050

		<b>CEN</b> : 042401240			
ORGANIZATION : New Hope, Inc		FEIN: 042681340			
Statement of Functional Expenses	for the Year En	ded: 06/30/18			
	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #
	05	07	12	29	30
1. Employee Compensation & Related Expenses	240,454	193,558	395,013	467,154	553,538
2. Occupancy	13,382	19,565	7,651	44,810	75,257
3. Other Program / Operating Expense	9,419	5,072	6,111	40,434	21,254
4. Subcontract Expense					
5. Direct Administrative Expense	5,225	5,399	9,792	15,070	17,010
6. Other Expenses					
7. Depreciation of Buildings and Equipment	1,146	171	71	1,477	20,422
8. TOTAL EXPENSES	269,626	223,764	418,637	568,945	687,481
See Accompanying Notes to Financial Statements					



	ORGANIZATION : New Hope, Inc	FEIN:	042681340
	STATEMENT OF CASH FLOWS for the YEAR ENDED	06/30/2018	
	INDIRECT METHOD		
	Cash Flows from Operating Activities:		TOTAL
1	Changes in Net Assets		71,946
	Adjustments to Reconcile Change In Net Assets to Net	-	,
	Cash provided by/(used in) Operating Activities:		
2	Depreciation		39,514
3	Losses	-	00,011
4	Increase/Decrease in Net Accounts Receivable		(76,390)
5	Increase/Decrease in Prepaid Expenses	-	(33,495)
6	Increase/Decrease in Contributions Receivable	-	34,431
7	Increase/Decrease in Accounts Payable	-	(6,777)
8	Increase/Decrease in Accounts rayable		8,226
9	Increase/Decrease in Deferred Revenue	-	(1,548)
9 10	Increase/Decrease in Subcontract Payable	-	(1,546)
10	Contributions Restricted for Long-Term Investment	-	
12	Net Unrealized and Realized Gains on Long-Term Investments	-	
	-	-	0
13	Other Cash Used in/Provided by Operating Activities	-	0
14	Net Cash Provided by/(used in) Operating Activities	-	35,907
	Cash Flows from Investing Activities:		
15	Insurance Proceeds		
16	Purchase(s) of Capital Assets (Land, Bldgs. & Equip.)		(10,092)
17	Proceeds from Sale(s) of Investments		
18	Purchase(s) of Investments		
19	Purchase(s) of Assets Restricted To Long-Term Investment		
20	Other Investing Activities		1,170
21	Net Cash Provided by/(used in) Investing Activities		(8,922)
		-	
1	Cash from Financing Activities:		
	Proceeds from Contributions Restricted For:		
22	Investment in Endowment	_	
23	Investment in Term Endowment		
24	Investment in Plant (Land Bldgs. & Equip.)		
1	Other Financing Activities:		
25	Contributions Restricted for Long-Term Investment		
26	Interest and Dividends Restricted for Reinvestment		
27	Payments on Notes Payable		
28	Payments on Long-Term Debt		(5,005)
29	Other Finance Payments/Reciepts		
30	Net Cash Provided by/(used in) Financing Activities		(5,005)
	See Accompanying Notes to the Financial Statements		

	ORGANIZATION : New Hope, Inc	FEIN: 042681340
	STATEMENT OF CASH FLOWS for the YEAR ENDED	06/30/2018
	INDIRECT METHOD	
31 32 33	Net Increase/(Decrease) in Cash and Cash Equivalents Cash and Cash Equivalents at Beginning of Year Cash and Cash Equivalents at End of Year	21,980 878,624 900,604
	Supplemental Disclosure of Cash Flow Information:	
34 35	Cash Paid During the Year for Interest Cash Paid During the Year for Taxes/Other	8,601
36	Supplemental Data for Noncash Investing and Financing Activities: Gifts of Equipment	
37 38 39 40	Other Noncash Investing and Financing Activities	
	See Accompanying Notes to the Financial Statements	

# NOTES TO FINANCIAL STATEMENTS June 30, 2018

#### 1. Nature of Activities and Services:

#### Nature of Activities:

New Hope, Inc. (the "Organization"), a non-profit organization, administers programs for clients in Southeastern and South Central, Massachusetts. The agency receives the majority of its revenue from contracts with the Commonwealth of Massachusetts.

#### **Description of Services:**

<u>Domestic Violence Services</u> - The program is designed to reduce the incidence of violence occurring within families and households and to remedy the effects of such violence. A safe, temporary, supportive environment is provided for individuals and families who have been physically or emotionally abused. In addition, the following services are provided: 24-hour confidential telephone hotline, community based advocacy, case management, housing service, counseling, family life skills, and civilian police advocacy.

<u>Rape Crisis Program</u> – The program services include a 24-hour confidential telephone hotline, counseling, information and referral, case management, interagency coordination, client advocacy, and multicultural awareness and outreach. The agency provides medical advocacy services to both Morton Hospital in Taunton, Massachusetts and Sturdy Memorial Hospital in Attleboro, Massachusetts. These are hospital based crisis intervention services for all victims who seek a sexual assault examination at that hospital.

<u>RESPECT Program</u> – This is a Department of Public Health certified intervention program for individuals who abuse their partners. The program's goal is to help individuals end their violent behavior towards their partner by using cognitive-behavorial techniques in a curriculum based group format.

<u>Education & Training</u> – School and community based prevention and education programs on child assault prevention, bullying and harassment, dating violence and other related topics are provided to students and adults.

<u>Family Visitation Center</u> – The visitation center provides children with a safe, comfortable environment when supervised visits with their non-custodial parents are required.

<u>SAFEPLAN Advocacy</u> – Advocates provide court advocacy services through a certified program to individuals seeking restraining orders in five district courts in Worcester County and two district courts in Bristol County.

#### 2. Summary of Significant Accounting Policies:

## Basis of Accounting:

The accompanying financial statements of New Hope, Inc. have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities in accordance with accounting principles generally accepted in the United States of America ("GAAP").

#### Basis of Presentation:

Financial statement presentation is in accordance with FASB Accounting Standards Codification (ASC) 958-205 and subsections. Under ASC 958-205, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

## NOTES TO FINANCIAL STATEMENTS June 30, 2018

# 2. Summary of Significant Accounting Policies: (continued)

## Comparative Financial Information:

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the organization's financial statements for the year ended June 30, 2017, from which the summarized information was derived.

#### Use of Estimates:

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Accordingly, actual results could differ from those estimates.

#### **Donations and Pledges:**

Contributions are recognized when the donor makes a promise to give to the company that is, in substance, unconditional. Contributions that are received with donor restrictions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restriction expires in the fiscal year in which the contributions are recognized. Long-term contributions are recorded discounted to their present value using a risk-free discount rate corresponding with the term of the contribution.

## Cash and Cash Equivalents:

For purposes of the Statement of Cash Flows, the Organization considers cash and cash equivalents to include time deposits, certificates of deposit, and all highly liquid debt instruments with original maturities of three months or less.

## Property and Equipment and Depreciation Policies:

Expenditures for property and equipment are stated at cost. Donated assets are recorded at their estimated fair market value at the date of contribution. Depreciation of property and equipment is calculated on the straight-line method over the following estimated lives:

Building	40 years
Building improvement	3-40 years
Office equipment and furniture	5-10 years
Shelter furniture/appliances	3-5 years
Playground equipment	5 years
Computer equipment	3-5 years
Leasehold improvements	3-15 years

New Hope, Inc. implemented a capitalization policy in which assets with lives greater than one year and costs greater than \$1,500 are capitalized.

#### NOTES TO FINANCIAL STATEMENTS June 30, 2018

#### 2. Summary of Significant Accounting Policies: (continued)

#### Functional Expenses:

Expenses are charged to either program or management and general categories based on specific identification. Indirect expenses of the organization are allocated among the various programs based on estimated usage. Each indirect expense is allocated as it is incurred.

#### Income Tax Status:

New Hope, Inc. is an exempt Organization for federal income tax purposes under Section 501(c)(3) of the Internal Revenue Code, and is classified as other than a private foundation.

Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. The Organization has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. Management believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect to the company's financial condition, results of operations or cash flows. Accordingly, the Organization has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at June 30, 2018. Generally, the past three years of tax returns are open for examination by the taxing authorities, years prior to 2014 are closed.

#### 3. Cash Deposits:

New Hope, Inc. keeps the majority of its cash at one local bank, and sometimes those cash balances exceed the \$250,000 FDIC insurance amount. The bank is a member of the Massachusetts Depository Insurance Fund that offers depository insurance coverage to deposit customers maintaining balances in excess of \$250,000.

## 4. <u>Contributions Receivable</u>:

Contributions receivable as of June 30, 2018 and 2017 consist of allocations from various United Way agencies. Contributions receivable in less than one year are recorded at the stated amount. A discount is recorded for multi-year contributions. All receivables are collectible in one year or less. The balance of contributions receivable at June 30, 2018 and 2017 was \$81,292 and \$115,723, respectively. All amounts are expected to be collected within one year.

## 5. Property, Plant and Equipment:

Property, plant and equipment comprise the following at June 30, 2018 and 2017:

	2018	 2017
Office furniture	\$ 42,144	\$ 42,144
Shelter furniture	19,013	19,013
Computer equipment	66,678	66,678
Building	433,903	433,903
Building Improvements	142,578	132,486
Leasehold improvements	 93,720	 93,720
	798,036	787,944
Accumulated depreciation	 419,513	 379,999
Property, plant and equipment, net	\$ 378,523	\$ 407,945

## NOTES TO FINANCIAL STATEMENTS June 30, 2018

## 5. Property, Plant and Equipment: (continued)

Depreciation expense amounted to \$39,514 and \$41,056 for the years ended June 30, 2018 and 2017, respectively.

# 6. Long-term Debt

The Organization has a mortgage note payable, in the original amount of \$223,000, dated February 17, 2010, bearing interest at 4.50%, secured by real estate. The note is payable in monthly installments of \$1,134, including interest through maturity in March 2040. The balance of the note is \$188,397 at June 30, 2018.

Future maturities of long-term debt at June 30, 2018 are as follows:

2019	\$ 5,229
2020	5,469
2021	5,721
2022	5,983
2023	6,258
Thereafter	159,737
	\$ 188,397

# 7. <u>Revenue Retention</u>:

The Massachusetts Department of Purchased Services has, under regulation 808 CMR 1.19(3) Not-for-Profit Provider Surplus Revenue Retention, required non-profit providers to calculate, on an annual basis, their surplus/(deficit) with the Commonwealth of MA for each program that the organization receives state funding as defined by 808 CMR 1.00.

The resolution issued by the Operational Services Division (OSD) states that if, through cost savings initiatives implemented consistent with programmatic and contractual obligations, a non-profit provider accrues an annual net surplus from the revenues and expenses associated with services provided to purchasing agencies which are subject to 808 CMR 1.00, the provider may retain, for future use, a portion of that surplus not to exceed 20% of said revenues. Surpluses may be used by the provider for any of its established charitable purposes, provided that no portion of the surplus may be used for any non-reimbursable cost set forth in 808 CMR 1.15, the free care prohibition excepted. OSD shall be responsible for determining the amount of surplus that may be retained by each provider in any given year and may determine whether any excess surplus shall be used to reduce future prices or be recouped.

#### NOTES TO FINANCIAL STATEMENTS June 30, 2018

# 7. <u>Revenue Retention</u>: (continued)

As of June 30, 2018, New Hope, Inc.'s surplus (deficit) revenue is as follows:

Year Ending June 30	_	
1993	\$	(63,470)
1994		(88,914)
1995		(91,283)
1996		(28,075)
1997		(106,737)
1998		(143,429)
1999		(181,187)
2000		(136,145)
2001		(216,634)
2002		(169,086)
2003		(173,860)
2004		(36,015)
2005		(38,312)
2006		(58,464)
2007		(133,865)
2008		(138,985)
2009		(171,971)
2010		(238,851)
2011		(280,693)
2012		(297,909)
2013		(294,469)
2014		(175,116)
2015		(98,880)
2016		(114,990)
2017		(90,829)
2018		(169,212)
	\$ (	3,737,381)

Because the cumulative amount is a deficit, there is no liability due to the Commonwealth of MA at June 30, 2018.

8. Donated Occupancy:

Donated occupancy during the fiscal years ended June 30, 2018 and 2017 represent twelve months of reduced rent at an Attleboro, Massachusetts shelter. Monthly payments were \$250, with an estimated monthly fair market rent of \$1,850. Total donated occupancy recognized as revenue and in-kind expense for each of the years ended June 30, 2018 and 2017 was \$19,200.

9. Commitments:

The organization leases office and shelter space under operating leases expiring in various years through 2019. Total rent expense for the fiscal years ending June 30, 2018 and 2017 was \$74,441 and \$68,302, respectively.

#### NOTES TO FINANCIAL STATEMENTS June 30, 2018

## 9. Commitments: (continued)

Minimum future rental payments for office and shelter space under non-cancelable operating leases that have remaining terms in excess of one year as of June 30, 2018 for each of the next five years are as follows:

Year Ending June 30	
2019	\$ 63,358
2020	61,808
2021	58,958
2022	39,936
2023	 36,200
	\$ 260,260

#### 10. Net Assets:

#### Permanently Restricted Net Assets:

Permanently restricted net assets result from contributions or other inflows of assets whose use by New Hope is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of New Hope. There were no permanently restricted net assets at June 30, 2018 and 2017.

#### Temporarily Restricted Net Assets:

Temporarily restricted net assets are limited by donor-imposed time and/or purpose restrictions that either expire by passage of time or can be fulfilled and removed by actions of the organization pursuant to the restriction. Temporarily restricted net assets as of June 30, 2018 and 2017 were as follows:

	 2018	 2017
Southeast DV Services	\$ 400	\$ 696
Dishwasher/Clothesline Shelter	-	409
Fund a Need	3,981	5,066
Central DV Services	554	1,880
Franklin Federated Church	-	10,000
Webster Five- RESPECT	2,000	2,000
Kraft-Patriot's Foundation	50,000	75,000
Balfour Foundation	25,000	-
Agnes Lindsey Trust	363	400
Capital One Grant- Children's Services		
Southeast DV Services	1,911	1,964
United Way Webster/Dudley- Central DV Services	-	4
Verizon	5,000	15,000
Worcester Community Foundation	-	5,000
NAMI-Southeast DV Services	2,000	2,000
Murray Universal Unitarian Church-DV Services	-	265
Susan Scarnecchia- Outreach and Training	-	209
Vantel Pearls	33,813	-
Milford Rotary Club	1,088	-
Franklin Square Grant	50,000	-
Maximus Foundation	1,145	-
Kuldeep Rana Fund	1,995	-
For periods after June 30, 2017 (United Way)	-	115,722
For periods after June 30, 2018 (United Way)	 81,292	 -
	\$ 260,542	\$ 235,615

#### NOTES TO FINANCIAL STATEMENTS June 30, 2018

#### 10. Net Assets: (continued)

Net assets were released from donor restriction by satisfying the restricted purposes or by occurrence of other events specified by donors as follows:

	2018	2017		
Purpose restrictions accomplished:				
TJX Foundation	\$ -	\$ 2,500		
Capital One Grant - Children's Services	53	. ,		
Jostens - SERS	55	-		
Verizon	10,000	425		
Dishwasher/Clothesline Shelter	409	-		
United Way Webster/Dudley-CRS	4	-		
Agnes Lindsey Trust	36	250		
Fund A Need	1,086	57		
Kraft- Patriot's Foundation	25,000	25,000		
Rotary Club of Attleboro		408		
Gold Wing Riders	1,326	960		
Vantel Pearls	1,187	-		
Franklin Square Foundation		559		
Milford Rotary Club	1,100	-		
Susan Scarnecchia- Outreach and Training	209	488		
Maximus Foundation	105	-		
Kuldeep Rana Fund	3,005	-		
Lithway Fund	240	-		
High Risk Funds - Emergency Housing	265	-		
Franklin Federated Church	10,000	-		
Greater Worcester Community Foundation	5,000	5,000		
Subtotal	59,080	35,647		
Time restrictions accomplished	115,494	104,695		
Total released restrictions	\$ 174,574	\$ 140,342		

#### 11. Current Vulnerability Due to Certain Concentrations:

The Organization relies heavily upon funding through government contracts. The operations of the Organization are subject to the administrative directives, rules and regulations of federal, state and local regulatory agencies, including the Commonwealth of Massachusetts. Such administrative directives, rules and regulations are subject to change by an act of Congress or an administrative change mandated by the Commonwealth of Massachusetts. Such changes may occur with little notice or inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change.

#### 12. <u>Subsequent Events:</u>

Events that occur after the balance sheet date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date require disclosure in the accompanying notes. Management evaluated the activity of the Organization through December 17, 2018 (the date the financial statements were available to be issued) and concluded that no subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.



Kevin S. Burk, CPA Jason S. Nuttall, CPA Sarah E. Nuttall, CPA Jeremy W. Cole, CPA

# INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL INFORMATION REQUIRED BY THE OPERATATION SERVICES DIVISION

To the Board of Directors New Hope, Inc. Attleboro, MA

We have audited the financial statements of New Hope, Inc. as of and for the year ended June 30, 2018 and have issued our report thereon dated December 17, 2018, which contained an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The Supplemental Information Required by the Operational Services Division including the Uniform Financial Report (UFR) Cover Page, Schedule A – Organization Supplemental Information Schedule, Schedule B – Program Supplemental Information Schedule, and the Acknowledgement of the Board of Directors, which is the responsibility of management, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Damino, Bunk & Muttald, P.C.

Damiano, Burk & Nuttall, P.C. Lincoln, RI December 17, 2018

ORM F	INANCIAL STATEMENTS AND INDEPENDEN	IT AUDITOR'S REPORT	COVER PAGE - Page 1 or				al Employer Identification Number (FEIN) for Filing Entity - 9 dig	its: 04268134
			-	Other corporate names			e:	
	For the Year Ended : <u>6/30/2018</u> (M/D/YYYY)	Filed Electronically? (Y/N):	<u>Y</u>	(Use for consolidated finan	ncial statem	ients.)		
	Filing Organization: New Hope, Inc		Same					
	(legal name)		(Doing Business As name, if applicable	)				
							Massachusetts Vendor Code Numb	er VC 6000
A.G	. Public Charities Acct.# 018742	Business Address:	140 Park St	Attleboro	MA	02703		
			(Street)	(City)	(State)	(Zip)		
	CEO or CFO : Marcia	Szymanski	CEO (Title)	508-226-4015	E-n	nail address	s: <u>mszymanski@new-hope.org</u>	
	(First Name)	(Last Name)	. ,	(Phone : Area Code / Number)				
	CPA : <mark>Damiano, Burk and N</mark>	luttall, P.C.	CPA Firm's Current Mass. Licens		CPA's E-n	nail Address	s: jcole@dbncpas.com A-133 Audit Submitted? (Y/N):	N
Mana	gement Company Name: N/A		CPA Firm's Federal Employer Id. (FEI)	N) #: 453085083			Have basic F/S been audited? (Y/N):	
mana	gement company Name. N/A						UFR Exemption/Exception Cod	
	Organization Type Code :	C For-Profit Organization	NO	Date of Org./Incorp.:	: 5/1	/1979	Special Education (SPED) Contractor (Y/N):	
	- · · ·					YYYY)	Principal Purch. Agen	
	501(c)(3) Federal Tax Exempt (Y/N):	Y If Yes, Date of Exemptio		Cost Allocation Method Code :	: MD	P	Program Performance Report (Internet system) is <u>not</u> required:	
			(M/D/YYYY)				Primary Contractor(	,
ram				Program Address				MMA
ber	Program Name	Subcontractor Name	Street	City	State	Zip Code	Program Description	Prog.C
_	Rape Crisis Services		140 Park Street	Attleboro	MA	02703	Counseling and Education	336
_	RESPECT		140 Park Street	Attleboro	MA	02703	Education	348
_	SAFEPLAN Court Advocacy Community Based Services		140 Park Street (multisite) 140 Park St (Mulit site)	Attleboro Attleboro	MA	02703	Court Advocacy Counseling, Casework, Advocacy and Visitation	VW 461
-	Domestic Violence Emergency Shelter		140 Park St (Mulit Site)	Attleboro	MA	02703	Emergency Shelter/Casework/Counseling	461
	OVW with ARC of Bristol County		140 Park St	Attleboro	MA	02703	OVW with ARC of Bristol County	.52
	,							
_								
_								
-								
_								
_								
_								
_								
-								
_								
-								

#### **ORGANIZATION SUPPLEMENTAL INFORMATION SCHEDULE A - Unaudited**

ORGANIZATION: New Hope, I	nc	
REVENUE	otal Organization	
1R Contributions, Gifts, Legacies, Bequests	221,351	
2R Gov. In-Kind/Capital Budget		
3R Private IN-Kind	31,420	
4R Total Contributions and In-Kind	252,771	
5R Mass Gov. Grant		
6R Other Grant (exclud. Fed.Direct)		
7R Total Grants		
8R Dept. of Mental Health (DMH)		
9R Dept.of Developmental Services(DDS/DMR)		
10R Dept. of Public Health (DPH)	1,099,226	
11R Dept.of Children and Families (DCF/DSS)	619,036	
12R Dept. of Transitional Assist (DTA/WEL)		
13R Dept. of Youth Services (DYS)		
14R Health Care Fin & Policy (HCF)-Contract		
I5R Health Care Fin & Policy (HCF)-UCP		
I6R MA. Comm. For the Blind (MCB)		
17R MA. Comm. for Deaf & H H (MCD)		
18R MA. Rehabilitation Commission (MRC)		
19R MA. Off. for Refugees & Immigr.(ORI)		
20R Dept.of Early Educ. & Care (EEC)-Contract		
21R Dept.of Early Educ. & Care (EEC)-Voucher		
22R Dept of Correction (DOC)	21,989	
23R Dept. of Elementary & Secondary Educ. (DOE) 24R Parole Board (PAR)	21,909	
24R Parole Board (PAR) 25R Veteran's Services (VET)		
26R Ex. Off. of Elder Affairs (ELD)		
27R Div.of Housing & Community Develop(OCD)		
28R POS Subcontract	6,455	
PR Other Mass. State Agency POS	458,539	
30R Mass State Agency Non - POS		
31R Mass. Local Govt/Quasi-Govt. Entities	41,277	
32R Non-Mass. State/Local Government		
33R Direct Federal Grants/Contracts		
34R Medicaid - Direct Payments		
35R Medicaid - MBHP Subcontract		
36R Medicare		
37R Mass. Govt. Client Stipends		
38R Client Resources	133,675	
39R Mass. Publicly sponsored client offsets		
40R Other Publicly sponsored client offsets		
41R Private Client Fees (excluding 3rd Pty)		
42R Private Client 3rd Pty/other offsets	0 000 100	
43R Total Assistance and Fees	2,380,198	
44R Federated Fundraising		
45R Commercial Activities 46R Non-Charitable Revenue		
47R Investment Revenue	4,138	
47R Investment Revenue	4,130	
49R Allocated Admin (M&G) Revenue	XXXXXXXXXXXX	
50R Released Net Assets-Program	59,080	
51R Released Net Assets-Equipment	07,000	
52R Released Net Assets-Time	115,494	
53R TOTAL REVENUE	2,811,681	
54R TOTAL EXPENSE = 56E	2,764,662	
	47.010	-

55R OPERATING RESULTS

			ONGAINZAI		SOFF ELMENTAE INFORMATION SCI
ion	Admin.(M&G)	Fund Raising	Total All Prog	EX	PENSE
1	28,000	80,062	113,289		Total Direct Prog.Staff FTE/Exp 101-138
	XXXXXXXXXXX	XXXXXXXXXXXX		2E	Chief Executive Officer - FTE/Exp.
0		12,220	19,200		Chief Financial Officer - FTE/Exp.
1	28,000	92,282	132,489		Accting/Clerical/Support FTE/Expense
_	XXXXXXXXXXXX	XXXXXXXXXXXX			Admin Maint/House-Grndskeeping FTE/Exp
_					Total Admin Employee FTE/Expense 410 Commercial Products & Svs/Mkting FTE/Exp
	XXXXXXXXXXXX	XXXXXXXXXXXX			Total FTE/Salary/Wages
	XXXXXXXXXXXX	XXXXXXXXXXXX			Payroll Taxes 150
6	XXXXXXXXXXXX	XXXXXXXXXXXX	1,099,226		Fringe Benefits 151
6	XXXXXXXXXXXX	XXXXXXXXXXXX	619,036		Accrual Adjustments
	XXXXXXXXXXXX	XXXXXXXXXXXX			Total Employee Compensation & Rel. Exp.
	XXXXXXXXXXXX	XXXXXXXXXXXX			Facility and Prog. Equip.Expenses 301, 390
	XXXXXXXXXXX	XXXXXXXXXXXX			Facility & Prog. Equip. Depreciation 301
	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX			Facility Operation/Maint./Furn.390 Facility General Liability Insurance 390
	XXXXXXXXXXXX	XXXXXXXXXXX			Total Occupancy
	XXXXXXXXXXXX				Direct Care Consultant 201
	XXXXXXXXXXXX	XXXXXXXXXXXX			Temporary Help 202
	XXXXXXXXXXXX	XXXXXXXXXXXX			Clients and Caregivers Reimb./Stipends 203
	XXXXXXXXXXXX	XXXXXXXXXXXX			Subcontracted Direct Care 206
	XXXXXXXXXXXX	XXXXXXXXXXXX			Staff Training 204
9	XXXXXXXXXXXX	XXXXXXXXXXX	21,989		Staff Mileage / Travel 205
	XXXXXXXXXXX	XXXXXXXXXXX			Meals 207
	XXXXXXXXXXXX	XXXXXXXXXXXX			Client Transportation 208
	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX			Vehicle Expenses 208 Vehicle Depreciation 208
5	XXXXXXXXXXXX	XXXXXXXXXXXX	6,455		Incidental Medical /Medicine/Pharmacy 209
9	XXXXXXXXXXX	XXXXXXXXXXX	458,539		Client Personal Allowances 211
	XXXXXXXXXXXX	XXXXXXXXXXXX		30E	Provision Material Goods/Svs./Benefits 212
7	XXXXXXXXXXXX	XXXXXXXXXXXX	41,277	31E	Direct Client Wages 214
	XXXXXXXXXXXX	XXXXXXXXXXXX			Other Commercial Prod. & Svs. 214
	XXXXXXXXXXX	XXXXXXXXXXXX			Program Supplies & Materials 215
	XXXXXXXXXXX	XXXXXXXXXXXX			Non Charitable Expenses
	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX				Other Expense Total Other Program Expense
	XXXXXXXXXXXX				Management Fees 410
5	XXXXXXXXXXXX		133,675		Fundraising Fees 410
<u> </u>	XXXXXXXXXXX	XXXXXXXXXXXX	100,070		Legal Fees 410
	XXXXXXXXXXXX	XXXXXXXXXXXX			Audit Fees 410
	XXXXXXXXXXXX	XXXXXXXXXXXX			Management Consultant 410
	XXXXXXXXXXXX	XXXXXXXXXXXX			Other Professional Fees & Other Admin. Expenses 410
8	XXXXXXXXXXX	XXXXXXXXXXXX	2,380,198		Leased Office/Program Office Equip.410,390
_					Office Equipment Depreciation 410
_					Admin. Vehicle Expenses 410 Admin. Vehicle Depreciation 410
8	4,138				Directors & Officers Insurance 410
-	1,100				Program Support 216
-					Professional Insurance 410
0			59,080	50E	Working Capital Interest 410
					Total Direct Administrative Expense
4			115,494		Admin (M&G) Reporting Center Allocation
1	22 4 20	00.000	2 4 0 7 2 / 1		Total Reimbursable & Fundraising Expense
1	32,138	92,282 83,217	2,687,261 2,681,397		Direct State/Federal Non-Reimbursable Expense Allocation of State/Fed Non-Reimbursable Expense
9	32,091	9,065	5,864		TOTAL EXPENSE = 56R
<u> </u>	02,071	7,000	0,001	002	NON-REIMBURSABLE EXPENSE DETAIL
lary	, benefit packages	, vehicles, consulta	nt payments,	1N	Direct Employee Compensation & Related Exp.
		schedule of non-sa			Direct Occupancy
	ensation	Compensation from C			Direct Other Program/Operating
	Other	Salary	Other		Direct Subcontract Expense
					Direct Administrative Expense
					Direct Other Expense
					Direct Depreciation
					Total Direct Non-Reimbursable (must tie to 54E)
	Francisco de d	A constant A	1 1-1-10-1-1		Total Direct and Allocated Non-Reimbursable (54E+55E
	Expended Amount	Accrual Amount	Liability Amt.		Eligible Non-Reimb./Fundraising Exp. Revenue Offsets

FY END: FEIN: 6/30/2018 042681340 Total All Programs Total Organization Admin (M&G) Fund Raising FTE Expense FTE Expense FTE FTE Expense Expense 36.45 1,561,864 XXXX XXXXXXXXXXX XXXX XXXXXXXXXXX 36.45 1,561,864 1.00 88,032 0.81 71.090 0.19 16,943 1.00 70,106 0.94 66.240 0.06 3.866 4.66 212,051 3.95 176,093 0.44 27,850 0.26 8,108 6.66 370,189 5.70 313,423 0.44 27,850 0.51 28,916 XXXX XXXXXXXXXXX 43.10 1.932.054 5.70 313.423 0.44 27,850 36.96 1.590.781 176,425 25,645 2,331 148,449 209,849 45,808 2,796 161,245 2,318,328 384,876 32,978 1,900,474 124,518 13,454 1.491 109,573 36,010 12,634 3,546 19,830 32,622 3,829 399 28,395 4,135 637 3,497 30,555 5,436 197,285 161,295 7,375 7,375 XXXXXXXXXXX XXXXXXXXXXX XXXXXXXXXXX XXXXXXXXXXX 9,822 2,067 7,422 333 19,316 1,651 17,658 6 17,552 14,911 2,642 XXXXXXXXXXX XXXXXXXXXXX 1,397 1,397 312 312 XXXXXXXXXXX XXXXXXXXXXX 18,007 XXXXXXXXXXX XXXXXXXXXXX 18,007 XXXXXXXXXXX XXXXXXXXXXX XXXXXXXXXXX XXXXXXXXXXX 17,145 XXXXXXXXXXX XXXXXXXXXXX 17.145 16.055 4.699 11 356 106,982 18,028 5,039 83,915 XXXXXXXXXXX 24,416 XXXXXXXXXXX 24,416 XXXXXXXXXXX 297 297 XXXXXXXXXXX 10,600 10.600 XXXXXXXXXXX XXXXXXXXXXX Expenses 410 70,128 25,213 689 44,226 XXXXXXXXXXX XXXXXXXXXXX XXXXXXXXXXX XXXXXXXXXXX 13,922 5,286 152 8,484 119,363 41,396 25,258 52,710 XXXXXXXXXXX (474,854) 14,507 460.347 2,741,958 83,217 2,658,741 22,703 47 XXXXXXXXXXX 22,656 XXXXXXXXXXX 47 2,764,662 83,217 2,681,397 Note to Readers : Please see Schedule B Note to Readers regarding appropriate Non-Reimbursable Exp XXXXXXXXXXX 19,200 XXXXXXXXXXX 19,200 XXXXXXXXXXX XXXXXXXXXXX XXXXXXXXXXX XXXXXXXXXXXX 3,503 47 XXXXXXXXXXX 3,456 22,703 47 XXXXXXXXXXX 22,656 sable (54E+55E) 22,703 47 XXXXXXXXXXX 22,656 339,201 32,138 XXXXXXXXXXX 307,063 XXXXXXXXXXX 12N Excess of Non-Reimb./Fundraising Expense over Offsets (316,498) (32,091) XXXXXXXXXXX (284,407) Description of Admin (M&G) Direct Non-Reimbursable Exp.

-19
-----

11N Capital Budget Revenue Adjustments

COMPENSATION DISCLOSURE Enter all compensation (salary, loans, etc.) from the entity & its related parties/affiliates to organization p

47,019

	Reporting Entity Com	pensation	Compensation from Other Entities			
Name & Title	Salary	Other	Salary	Other		
1C						
2C						
3C						
4C						
5C						
MA. Surplus Revenue Retention	Starting Balance	Expended Amount	Accrual Amount	Liability Amt.		
Prior Year Ma. Revenue 448,276	(3,568,169)					
Comm. of MA cost reimbursement overbilling	(preliminary calc	. subject to adjust	ment)			

ORGANIZATION: New Hope, Inc		PROGRAM SU	JPPLEMENTA	PLEMENTAL INFORMATION SCHEDULE B - Unaudited				FY END: 6/30/2018 FEIN: 0426813		
UFR Program Number: 05	Program Name:	Rape Crisis Services	Description:		Counseling and		deral Domestic Assistan	ice #: <mark>93.139</mark>	в 16.017	
*Program Type: 24	Program Address:	140 Park Street	Attleboro	MΔ	02703	<u>http://www.cfda.</u> # Weeks operated during audit period (e.g., 52		perating hours/week (e.g.,	40) 35.00	
1 Togram Type. 24	riogram Address.	(Number/Street)	(City)	(State)	(Zipcode)	# weeks operated during addit period (e.g., 52	z). <u>32.00</u> π c	perating nours/week (e.g.,	40). 33.00	
			ances the presence			variances or non-reimbursable expenses (e.g., In-Ka				
	edicaid Class Rate;					tions Rate; 26 = Other Non-negotiated Unit Rate; 27				
REVENUE		0S STAFFING_# hours/yr = 1.00 FTE	1820	FTE	Salary/Wage	EXPENSE - ACTUAL/PLANNED	FTE Actual		% Var	
1R Contrib., Gifts, Leg., Bequests, Spec. Ev. 2R Gov. In-Kind/Capital Budget	24,855	1S Program Director (UFR Title 102) 2S Program Function Manager (UFR Title 10	01)	0.32	18,338	1E Total Direct Program Staff = 39S 2E Chief Executive Officer	4.24 202	159,802	26.6 %	
3R Private IN-Kind		3S Asst. Program Director (UFR Title 103)	01)	0.08	3,009	3E Chief Financial Officer				
4R Total Contribution and In-Kind	24,855		)		0,001	4E Accting/Clerical Support				
5R Mass Gov. Grant		5S Physician & Psychiatrist (UFR Title 105	& 121)			5E Admin Maint/House-Grndskeeping				
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)				6E Total Admin Employee				
7R Total Grants		7S N. Midwife, N.P., Psych N.,N.A., R.N M	A (Title 107)			7E Commerical products & Svs/Mkting				
8R Dept. of Mental Health (DMH)	2)	8S R.N Non Masters (UFR Title 108)				8E Total FTE/Salary/Wages		,243		
9R Dept.of Developmental Services(DDS/DMF 10R Dept. of Public Health (DPH)	280,920	9S L.P.N. (UFR Title 109) 10S Pharmacist (UFR Title 110)				9E Payroll Taxes 150 10E Fringe Benefits 151		,966		
11R Dept. of Public Health (DPH)	200,920	11S Occupational Therapist (UFR Title 111)				11E Accrual Adjustments	20	1,240		
12R Dept. of Transitional Assist (DTA/WEL)		12S Physical Therapist (UFR Title 112)				12E Total Employee Compensation & Rel. Exp.	. 240	187,53	28.2 %	
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFF	R Title 113)			13E Facility and Prog. Equip.Expenses 301,390		,670		
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)				14E Facility & Prog. Equip. Depreciation 301		,118		
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115	5)			15E Facility Operation/Maint./Furn.390		,469		
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)				16E Facility General Liability Insurance 390		244		
17R MA. Comm. for Deaf & H H (MCD) 18R MA. Rehabilitation Commission (MRC)		17S Day Care Director (UFR Title 117) 18S Day Care Lead Teacher (UFR Title 118)				17E Total Occupancy 18E Direct Care Consultant 201		,500 11,81	22.7 %	
19R MA. Off. for Refugees & Immigr.(ORI)		19S Day Care Teacher (UFR Title 119)				19E Temporary Help 202		,303		
20R Dept.of Early Educ. & Care (EEC)-Contract	t	20S Day Care Asst. Teacher / Aide (UFR Title	e 120)			20E Clients and Caregivers Reimb./Stipends 203				
21R Dept.of Early Educ. & Care (EEC)-Vouche		21S Psychologist - Doctorate (UFR Title 122)				21E Subcontracted Direct Care 206				
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR		0.45	20,245	22E Staff Training 204	2	,345		
23R Dept. of Elementary & Secondary Educ. (D	OE <mark>)</mark>	23S Social Worker - L.I.C.S.W. (UFR Title 12				23E Staff Mileage / Travel 205	2	,148		
24R Parole Board (PAR)		24S Social Worker - L.C.S.W., L.S.W (UFR T	Title 125 & 126)			24E Meals 207				
25R Veteran's Services (VET)		25S Licensed Counselor (UFR Title 127)	( )			25E Client Transportation 208				
26R Ex. Off. of Elder Affairs (ELD)		26S Cert. Voc. Rehab. Counselor (UFR Title				26E Vehicle Expenses 208				
27R Div.of Housing & Community Develop(OCI 28R POS Subcontract	4,455	27S Cert. Alch. &/or Drug Abuse Counselor ( 28S Counselor (UFR Title 130)	UFR Title 129)	2.05	108,267	27E Vehicle Depreciation 208 28E Incidental Medical /Medicine/Pharmacy 209				
29R Other Mass. State Agency POS	4,400	29S Case Worker / Manager - Masters (UFR	Title 131)	2.05	100,207	29E Client Personal Allowances 211				
30R Mass State Agency Non - POS		30S Case Worker / Manager (UFR Title 132)	The TOT)			30E Provision Material Goods/Svs./Benefits 212		_		
31R Mass. Local Govt/Quasi-Govt. Entities		31S Direct Care / Prog. Staff Superv. (UFR T	ïtle 133)			31E Direct Client Wages 214				
32R Non-Mass. State/Local Government		32S Direct Care / Prog. Staff III (UFR Title 13				32E Other Commercial Prod. & Svs. 214				
33R Direct Federal Grants/Contracts		33S Direct Care / Prog. Staff II (UFR Title 135		1.00	36,045	33E Program Supplies & Materials 215	3	,621		
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 136			(00)	34E Non Charitable Expenses				
35R Medicaid - MBHP Subcontract 36R Medicare		35S Prog. Secretarial / Clerical Staff (UFR Tit			(83)	35E Other Expense 36E Total Other Program Expense		8,58	0.7.9/	
37R Mass. Govt. Client Stipends		36S Maintainence, House/Groundskeeping, 0 37S Direct Care / Driver Staff (UFR Title 138)				42E Other Professional Fees & Other Admin. Exp		,140	9.7 %	
38R Client Resources		38S Direct Care Overtime, Shift Differential a		XXXXXX		43E Leased Office/Program Office Equip.410,390		,140		
39R Mass. spon.client SF/3rd Pty offsets		39S Total Direct Program Staff = 1E		4.24	202,243	44E Office Equipment Depreciation 410	-			
40R Other Publicly sponsored client offsets		-				48E Program Support 216				
41R Private Client Fees (excluding 3rd Pty)			CE STATISTICS			49E Professional Insurance 410	1	,085		
42R Private Client 3rd Pty/other offsets		1SS Enter defined unit of service:	Month			50E Working Capital Interest 410				
43R Total Assistance and Fees	285,375	2SS Enter total unit capacity:	12	lind:"	#	51E Total Direct Administrative Expense		6,523		
44R Federated Fundraising 45R Commercial Activities				Undup # Clients	# service units delivered	52E Admin (M&G) Reporting Center Allocation 53E Total Reimbursable Expense		920 49,73 518 264,18		
45R Commercial Activities 46R Non-Charitable Revenue		3SS Publicly	sponsored clients:	10,577	delivered 1,882	54E Direct State/Federal Non-Reimbursable Expe		264,18 28	23.0 %	
47R Investment Revenue			sponsored clients:	10,011	1,002	55E Allocation of State/Fed Non-Reimbursable Expe			/0	
48R Other Revenue		5SS Performance Report (D-1	Free Care clients:			56E TOTAL EXPENSE	326	,546 264,189		
49R Allocated Admin (M&G) Revenue		6SS Internet filing system)	Total:	10,577	1,882	57E TOTAL REVENUE = 53R		620 274,740		
50R Released Net Assets-Program	10,618	7SS suspended for FY '08 filings.				58E OPERATING RESULTS		10,55		
51R Released Net Assets-Equipment			FORMATION			CRE Preliminary Calculation of Cost Reimb. Exces		* (subject to OSE	adjustment)	
52R Released Net Assets-Time	12,772					BLE EXPENSE DETAIL	Description			
53R Total Revenue = 57E	333,620	Dept         Contract ID -11 Character           1C         DPH         03700115034	S MMARS Code 3361		Direct Employee Co Direct Occupancy	ompensation & Related Exp.				
SUBCONTRACTED DIRECT CARE	EXPENSE DETAIL		3301		Direct Occupancy Direct Other Progra	m/Operating				
Subcontractor Name FEIN	Expense Amt.				Direct Subcontract					
1SDC		4C		X 5N	Direct Administrativ	e Expense				
2SDC		5C			Direct Other Expen					
3SDC		POS SUBCONTRACT INFORM			Direct Depreciation					
4SDC		State Dept Payor Name	Payor's FEIN			eimbursable (Tie to 54E) 28	(Any Excess of Non-Re	imbursable Expense o	ver Eligible	
		2PS				ocated Non-Reimb. (54E+55E) 28 ursable Exp. Revenue Offsets 48,245	Revenue Offsets is sub	ject to recoupment wh	ere the	
Comm. Of MA Surplus Rev. Retention Share	(41,171)				Capital Budget Rev		program is purchased b			
	(41,171)					mbursable Expense Over Offsets (48,217)	recognized as a liability	on the Financial State	ements.)	
PREPARER COMMENTS:						(10,217)	-			

ORGANIZATION: New Hope, Inc PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited FY END: 6/30/2018									
UFR Program Number: 07	Program Name:	RESPECT	Description:		Educati		deral Domestic Assistan	ce #:B	
*Program Type: 27 P	rogram Address:	140 Park Street	Attleboro	MA	02703	http://www.cfda. # Weeks operated during audit period (e.g., 52		perating hours/week (e.g., 40): 35.00	
	rogram Address.	(Number/Street)	(City)	(State)	(Zipcode)	# weeks operated during addit period (e.g., of	"0 <u>2.00</u> "	berdung nours/week (e.g., 40)	
Note to Readers: This schedule should be read in c									
* Program Type codes: 21 = SPED; 22 = HCFP/Med	dicaid Class Rate;								
REVENUE 1R Contrib., Gifts, Leg., Bequests, Spec. Ev.	18,000	0S STAFFING_# hours/yr = 1.00 FTE 1S Program Director (UFR Title 102)	E: 1820	FTE 0.75	Salary/Wage 44,841	EXPENSE - ACTUAL/PLANNED 1E Total Direct Program Staff = 39S	FTE Actual 4.95 155,	Planned         % Var           711         140,075         11.2 %	
2R Gov. In-Kind/Capital Budget	10,000	2S Program Function Manager (UFR Title 1	01)	0.73	10,076	2E Chief Executive Officer	4.75 155,	140,073 11.2 70	
3R Private IN-Kind		3S Asst. Program Director (UFR Title 103)	,	0.25	16,110	3E Chief Financial Officer			
4R Total Contribution and In-Kind	18,000					4E Accting/Clerical Support	0.20 5,	721	
5R Mass Gov. Grant		5S Physician & Psychiatrist (UFR Title 105	& 121)			5E Admin Maint/House-Grndskeeping			
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)				6E Total Admin Employee	0.20 5,	721	
7R Total Grants		7S N. Midwife, N.P., Psych N.,N.A., R.N M	IA (Title 107)			7E Commerical products & Svs/Mkting	F 1F 1/1	122	
8R Dept. of Mental Health (DMH) 9R Dept.of Developmental Services(DDS/DMR)		8S R.N Non Masters (UFR Title 108) 9S L.P.N. (UFR Title 109)				8E Total FTE/Salary/Wages 9E Payroll Taxes 150		432	
10R Dept. of Public Health (DPH)	109,096					10E Fringe Benefits 151		634	
11R Dept. of Public Health (DTH)	107,070	11S Occupational Therapist (UFR Title 111)				11E Accrual Adjustments	10,	004	
12R Dept. of Transitional Assist (DTA/WEL)		12S Physical Therapist (UFR Title 112)				12E Total Employee Compensation & Rel. Exp.	193	558 164,134 17.9 %	
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFF	R Title 113)			13E Facility and Prog. Equip.Expenses 301,390		795	
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)				14E Facility & Prog. Equip. Depreciation 301		166	
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115	5)			15E Facility Operation/Maint./Furn.390		476	
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)				16E Facility General Liability Insurance 390		294	
17R MA. Comm. for Deaf & H H (MCD)		17S Day Care Director (UFR Title 117)				17E Total Occupancy		731 <u>16,966</u> 16.3 %	
18R MA. Rehabilitation Commission (MRC) 19R MA. Off. for Refugees & Immigr.(ORI)		18S Day Care Lead Teacher (UFR Title 118) 19S Day Care Teacher (UFR Title 119)				18E Direct Care Consultant 201 19E Temporary Help 202		332	
20R Dept.of Early Educ. & Care (EEC)-Contract		20S Day Care Asst. Teacher / Aide (UFR Title	e 120)			20E Clients and Caregivers Reimb./Stipends 203			
21R Dept.of Early Educ. & Care (EEC)-Voucher		21S Psychologist - Doctorate (UFR Title 122)				21E Subcontracted Direct Care 206			
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR				22E Staff Training 204	1,	746	
23R Dept. of Elementary & Secondary Educ. (DC	)E)	23S Social Worker - L.I.C.S.W. (UFR Title 12	24)			23E Staff Mileage / Travel 205		929	
24R Parole Board (PAR)		24S Social Worker - L.C.S.W., L.S.W (UFR 1	Title 125 & 126)			24E Meals 207		239	
25R Veteran's Services (VET)		25S Licensed Counselor (UFR Title 127)				25E Client Transportation 208			
26R Ex. Off. of Elder Affairs (ELD)		26S Cert. Voc. Rehab. Counselor (UFR Title				26E Vehicle Expenses 208			
27R Div.of Housing & Community Develop(OCD)		27S Cert. Alch. &/or Drug Abuse Counselor (	UFR Title 129)			27E Vehicle Depreciation 208			
28R POS Subcontract		28S Counselor (UFR Title 130) 29S Case Worker / Manager - Masters (UFR	Title (121)			28E Incidental Medical /Medicine/Pharmacy 209			
29R Other Mass. State Agency POS 30R Mass State Agency Non - POS		30S Case Worker / Manager (UFR Title 132)				29E Client Personal Allowances 211 30E Provision Material Goods/Svs./Benefits 212			
31R Mass. Local Govt/Quasi-Govt. Entities		31S Direct Care / Prog. Staff Superv. (UFR T				31E Direct Client Wages 214			
32R Non-Mass. State/Local Government		32S Direct Care / Prog. Staff III (UFR Title 13		3.34	74,200	32E Other Commercial Prod. & Svs. 214			
33R Direct Federal Grants/Contracts		33S Direct Care / Prog. Staff II (UFR Title 13				33E Program Supplies & Materials 215	1,	826	
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 136				34E Non Charitable Expenses			
35R Medicaid - MBHP Subcontract		35S Prog. Secretarial / Clerical Staff (UFR Tit		0.40	10,483	35E Other Expense			
36R Medicare		36S Maintainence, House/Groundskeeping, (				36E Total Other Program Expense		072 <u>5,198</u> <u>-2.4</u> %	
37R Mass. Govt. Client Stipends 38R Client Resources	102,587	37S Direct Care / Driver Staff (UFR Title 138) 38S Direct Care Overtime, Shift Differential a		XXXXXX		42E Other Professional Fees & Other Admin. Exp 43E Leased Office/Program Office Equip.410,390		521	
39R Mass. spon.client SF/3rd Pty offsets	102,367	39S Total Direct Program Staff = 1E	ina Reliei	4.95	155,711	44E Office Equipment Depreciation 410	J		
40R Other Publicly sponsored client offsets				4.75	135,711	48E Program Support 216			
41R Private Client Fees (excluding 3rd Pty)		SERVI	CE STATISTICS			49E Professional Insurance 410		877	
42R Private Client 3rd Pty/other offsets		1SS Enter defined unit of service:	Hour			50E Working Capital Interest 410			
43R Total Assistance and Fees	211,683		10,400			51E Total Direct Administrative Expense		399 <u>11,049</u> -51.1 %	
44R Federated Fundraising					# service units	52E Admin (M&G) Reporting Center Allocation		243 45,768 3.2 <b>%</b>	
45R Commercial Activities				Clients	delivered	53E Total Reimbursable Expense	271,	003 243,115 11.5 %	
46R Non-Charitable Revenue 47R Investment Revenue			y sponsored clients: y sponsored clients:	177	6,394	54E Direct State/Federal Non-Reimbursable Expe 55E Allocation of State/Fed Non-Reimbursable Expe		4 %	
47R Investment Revenue		4SS OSD's Program Privately 5SS Performance Report (D-1	Free Care clients:			56E TOTAL EXPENSE	271,	007 243,115 11.5 %	
49R Allocated Admin (M&G) Revenue		6SS Internet filing system)	Total:	177	6,394	57E TOTAL REVENUE = 53R	230,		
50R Released Net Assets-Program	1,250	7SS suspended for FY '08 filings.				58E OPERATING RESULTS	(40,		
51R Released Net Assets-Equipment	· · · · ·					CRE Preliminary Calculation of Cost Reimb. Exces		* (subject to OSD adjustment )	
52R Released Net Assets-Time		MASSACHUSETTS CONTRACT IN	FORMATION		NON-REIMBURSAE	BLE EXPENSE DETAIL	Description		
53R Total Revenue = 57E	230,933		S MMARS Code			mpensation & Related Exp.			
		1C DPH M3000414100	3486		Direct Occupancy				
SUBCONTRACTED DIRECT CARE E					Direct Other Program				
Subcontractor Name FEIN	Expense Amt.	3C			Direct Subcontract E Direct Administrative				
2SDC		5C			Direct Other Expense				
3SDC					Direct Depreciation	4			
4SDC		State Dept Payor Name	Payor's FEIN			imbursable (Tie to 54E) 4	() <b>–</b> () – (		
5SDC		1PS		9N	Total Direct and Allo	ocated Non-Reimb. (54E+55E) 4		mbursable Expense over Eligible	
		2PS				ursable Exp. Revenue Offsets 19,250		ect to recoupment where the y the Commonwealth and must be	
Comm. Of MA Surplus Rev. Retention Share	N/A	3PS			Capital Budget Rev			on the Financial Statements.)	
				12N	Excess of Non-Rein	hbursable Expense Over Offsets (19,246)	ç	,	
PREPARER COMMENTS:									

ORGANIZATION: New Hope, Inc PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited FY END: 6/30/2018 FEIN: 04/26										042681340	
UFR Program Number: 12	Program Name:	SAFEPLAN Court Advocacy	Description:		Court Adv	locacy	Catalog of Federal		stance #:	16.575	в
*Program Type: 27	rogram Address:	140 Park Street (multisite)	Attleboro	MA	02703	# Weeks operated durir	http://www.cfda.gov/d ng audit period (e.g., 52): 5		# operating	g hours/week (e.g., 40)	); 35.00
	-	(Number/Street)	(City)	(State)	(Zipcode)						/
Note to Readers: This schedule should be read in a											
* Program Type codes: 21 = SPED; 22 = HCFP/Me	dicaid Class Rate;										~
REVENUE 1R Contrib., Gifts, Leg., Bequests, Spec. Ev.	10,681	0S STAFFING_# hours/yr = 1.00 FTE 1S Program Director (UFR Title 102)	1820	FTE 0.08	Salary/Wage 4,377	EXPENSE - ACTUAL/PLANNE 1E Total Direct Program Stat		FTE Ac 9.68	stual 319,395	Planned	% Var 1.7 %
2R Gov. In-Kind/Capital Budget	10,001	2S Program Function Manager (UFR Title 10	11)	0.08	5,038	2E Chief Executive Officer	1 = 393	0.06	5,450	314,012	1.7 70
3R Private IN-Kind		3S Asst. Program Director (UFR Title 103)	,,,,	0.00	3,030	3E Chief Financial Officer		0.06	3,866		
4R Total Contribution and In-Kind	10,681					4E Accting/Clerical Support		0.05	1,787		
5R Mass Gov. Grant		5S Physician & Psychiatrist (UFR Title 105	& 121)			5E Admin Maint/House-Grnds	keeping				
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)				6E Total Admin Employee		0.17	11,103		
7R Total Grants		7S N. Midwife, N.P., Psych N., N.A., R.N M/	A (Title 107)			7E Commerical products & Sv	s/Mkting				
8R Dept. of Mental Health (DMH)		8S R.N Non Masters (UFR Title 108)				8E Total FTE/Salary/Wages		9.86	330,498		
9R Dept.of Developmental Services(DDS/DMR) 10R Dept. of Public Health (DPH)		9S L.P.N. (UFR Title 109) 10S Pharmacist (UFR Title 110)				9E Payroll Taxes 150 10E Fringe Benefits 151			30,898 33,617		
11R Dept. of Public Health (DPH) 11R Dept.of Children and Families (DCF/DSS)		11S Occupational Therapist (UFR Title 111)				11E Accrual Adjustments			33,017		
12R Dept. of Transitional Assist (DTA/WEL)		12S Physical Therapist (UFR Title 112)				12E Total Employee Compens	ation & Rel. Exp.		395,013	379,010	4.2 %
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFR	Title 113)			13E Facility and Prog. Equip.Ex			7,616	077,010	
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)	,			14E Facility & Prog. Equip. Dep			71		
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115	)			15E Facility Operation/Maint./Fi	urn.390		10		
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)				16E Facility General Liability Ins	surance 390		26		
17R MA. Comm. for Deaf & H H (MCD)		17S Day Care Director (UFR Title 117)				17E Total Occupancy			7,722	8,804	-12.3 %
18R MA. Rehabilitation Commission (MRC)		18S Day Care Lead Teacher (UFR Title 118)				18E Direct Care Consultant 201					
19R MA. Off. for Refugees & Immigr.(ORI) 20R Dept.of Early Educ. & Care (EEC)-Contract		19S Day Care Teacher (UFR Title 119) 20S Day Care Asst. Teacher / Aide (UFR Title	120)			19E Temporary Help 202 20E Clients and Caregivers Rei	mh (Stinondo 202				
21R Dept.of Early Educ. & Care (EEC)-Contract 21R Dept.of Early Educ. & Care (EEC)-Voucher		21S Psychologist - Doctorate (UFR Title 122)	120)			21E Subcontracted Direct Care					
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR 1	itle 123)			22E Staff Training 204	200		691		
23R Dept. of Elementary & Secondary Educ. (D0	DE)	23S Social Worker - L.I.C.S.W. (UFR Title 124				23E Staff Mileage / Travel 205		_	4,555		
24R Parole Board (PAR)	,	24S Social Worker - L.C.S.W., L.S.W (UFR T				24E Meals 207					
25R Veteran's Services (VET)		25S Licensed Counselor (UFR Title 127)				25E Client Transportation 208					
26R Ex. Off. of Elder Affairs (ELD)		26S Cert. Voc. Rehab. Counselor (UFR Title				26E Vehicle Expenses 208					
27R Div.of Housing & Community Develop(OCD)		27S Cert. Alch. &/or Drug Abuse Counselor (L	JFR Title 129)			27E Vehicle Depreciation 208					
28R POS Subcontract	150 500	28S Counselor (UFR Title 130)	Fil. 104)			28E Incidental Medical /Medicin					
29R Other Mass. State Agency POS 30R Mass State Agency Non - POS	458,539	29S Case Worker / Manager - Masters (UFR	litle 131)			29E Client Personal Allowances					
30R Mass State Agency Non - POS 31R Mass. Local Govt/Quasi-Govt. Entities		30S Case Worker / Manager (UFR Title 132) 31S Direct Care / Prog. Staff Superv. (UFR Title 132)	tle 133)			30E Provision Material Goods/S 31E Direct Client Wages 214	SVS./Derients 212				
32R Non-Mass. State/Local Government		32S Direct Care / Prog. Staff III (UFR Title 134				32E Other Commercial Prod. &	Svs 214				
33R Direct Federal Grants/Contracts		33S Direct Care / Prog. Staff II (UFR Title 135		9.53	309,980	33E Program Supplies & Materi			865		
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 136)				34E Non Charitable Expenses					
35R Medicaid - MBHP Subcontract		35S Prog. Secretarial / Clerical Staff (UFR Tit				35E Other Expense					
36R Medicare		36S Maintainence, House/Groundskeeping, C	ook 138			36E Total Other Program Exp			6,111	5,658	8.0 %
37R Mass. Govt. Client Stipends		37S Direct Care / Driver Staff (UFR Title 138)				42E Other Professional Fees &			7,978		
38R Client Resources		38S Direct Care Overtime, Shift Differential ar	nd Relief	XXXXXX	040.005	43E Leased Office/Program Of					
39R Mass. spon.client SF/3rd Pty offsets		39S Total Direct Program Staff = 1E		9.68	319,395	44E Office Equipment Deprecia	ition 410				
40R Other Publicly sponsored client offsets 41R Private Client Fees (excluding 3rd Pty)		SERVIC	E STATISTICS			48E Program Support 216 49E Professional Insurance 410	h		1,813		
42R Private Client 3rd Pty/other offsets		1SS Enter defined unit of service:	L STATISTICS			50E Working Capital Interest 47			1,013		
43R Total Assistance and Fees	458,539					51E Total Direct Administrativ			9,792	10,721	-8.7 %
44R Federated Fundraising		······································		Undup #	# service units	52E Admin (M&G) Reporting Co			88,387	10,721	724.4 %
45R Commercial Activities				Clients	delivered	53E Total Reimbursable Expe	nse		507,025	414,914	22.2 %
46R Non-Charitable Revenue		3SS Publicly	sponsored clients:			54E Direct State/Federal Non-F					%
47R Investment Revenue		4SS OSD's Program Privately	sponsored clients:	0.070	0.011	55E Allocation of State/Fed Nor	n-Reimbursable Expens	e	E07.005	141.07	00.0
48R Other Revenue 49R Allocated Admin (M&G) Revenue		5SS Performance Report (D-1	Free Care clients: Total:	2,372	9,264 9,264	56E TOTAL EXPENSE 57E TOTAL REVENUE = 53R			507,025 497,241	414,914 458,313	22.2 % 8.5 %
50R Released Net Assets-Program		6SS Internet filing system)	i otal:	2,372	9,204	57E TOTAL REVENUE = 53R 58E OPERATING RESULTS			(9,784)	43,399	8.5 %
51R Released Net Assets-Flugran		7SS suspended for FY '08 filings.				CRE Preliminary Calculation of (	Cost Reimh Excess Re	*		(subject to OSD a	diustment )
52R Released Net Assets-Equipment	28,020	MASSACHUSETTS CONTRACT IN	FORMATION		NON-REIMBURSA	BLE EXPENSE DETAIL		scription		Confect to COD a	iajuatinent )
53R Total Revenue = 57E	497,241	Dept Contract ID -11 Characters				ompensation & Related Exp.	De				
		1C MOVA 017NWHP0000	VWA		Direct Occupancy						
SUBCONTRACTED DIRECT CARE I	EXPENSE DETAIL	2C		X 3N	Direct Other Progra						
Subcontractor Name FEIN	Expense Amt.	3C			Direct Subcontract	•					
1SDC		40			Direct Administrativ						
2SDC		5C	TION		Direct Other Expen						
3SDC 4SDC		POS SUBCONTRACT INFORM			Direct Depreciation						
4SDC		State Dept         Payor Name           1PS	Payor's FEIN			eimbursable (Tie to 54E)	(Ar	ny Excess of Nor	1-Reimburs	able Expense ove	er Eligible
		2PS				ocated Non-Reimb. (54E+55E) ursable Exp. Revenue Offsets	29 701 Re	venue Offsets is	subject to	recoupment wher	re the
Comm. Of MA Surplus Rev. Retention Share	N/A	3PS			Capital Budget Rev					Commonwealth an	
						mbursable Expense Over Offsets	(38,701) rec	ognized as a lial	plity on the	Financial Statem	ients.)
PREPARER COMMENTS:						,					

ORGANIZATION: New Hope, Inc PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited FY END: 6/30									FEIN:	042681340
UFR Program Number: 29	Program Name:	Community Based Services	Description:	C	ounseling, Casework, A	dvocacy and Visitation	Catalog of Federal Dome			В
*Program Type: <mark>23</mark> P	rogram Address:	140 Park St (Mulit site)	Attleboro	MA	02703	# Weeks operated durin	http://www.cfda.gov/default.h g audit period (e.g., 52): 52.00		hours/week (e.g., 40	: <u>35.00</u>
Note to Readers: This schedule should be read in c	ontext with E.S. M	(Number/Street)	(City)	(State)	(Zipcode)	variances or non-reimbursable ex	penses (e.a. In-Kind donation	s) may be appropria	e and desirable	
* Program Type codes: 21 = SPED; 22 = HCFP/Med										
REVENUE		0S STAFFING_# hours/yr = 1.00 FTE:	1820	FTE	Salary/Wage	EXPENSE - ACTUAL/PLANNED	) FTE	Actual	Planned	% Var
1R Contrib., Gifts, Leg., Bequests, Spec. Ev.	35,233			0.60	30,082	1E Total Direct Program Staf	f = 39S 9.14	390,745	365,860	6.8 %
2R Gov. In-Kind/Capital Budget 3R Private IN-Kind		2S Program Function Manager (UFR Title 101 3S Asst. Program Director (UFR Title 103)	)	0.30	15,586	2E Chief Executive Officer				
4R Total Contribution and In-Kind	35,233					3E Chief Financial Officer 4E Accting/Clerical Support				
5R Mass Gov. Grant	33,233	5S Physician & Psychiatrist (UFR Title 105)	121)			5E Admin Maint/House-Grndsk	keeping			
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)	,			6E Total Admin Employee				
7R Total Grants		7S N. Midwife, N.P., Psych N., N.A., R.N MA	(Title 107)			7E Commerical products & Sve				
8R Dept. of Mental Health (DMH)		8S R.N Non Masters (UFR Title 108)				8E Total FTE/Salary/Wages	9.14			
9R Dept.of Developmental Services(DDS/DMR)		9S L.P.N. (UFR Title 109)				9E Payroll Taxes 150		36,706		
10R Dept. of Public Health (DPH) 11R Dept.of Children and Families (DCF/DSS)	619,036	10S Pharmacist (UFR Title 110) 11S Occupational Therapist (UFR Title 111)				10E Fringe Benefits 151 11E Accrual Adjustments		39,703		
12R Dept. of Transitional Assist (DTA/WEL)	019,030	12S Physical Therapist (UFR Title 112)				12E Total Employee Compens	ation & Rel Exn	467,154	429,836	8.7 %
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFR	Title 113)			13E Facility and Prog. Equip.Ex		42,071	127,000	0.1 70
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)	,			14E Facility & Prog. Equip. Dep		1,448		
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115)				15E Facility Operation/Maint./Fu		1,991		
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)				16E Facility General Liability Ins	surance 390	748		
17R MA. Comm. for Deaf & H H (MCD) 18R MA. Rehabilitation Commission (MRC)		17S Day Care Director (UFR Title 117) 18S Day Care Lead Teacher (UFR Title 118)				17E Total Occupancy 18E Direct Care Consultant 201		46,257 5,619	36,789	25.7 <b>%</b>
19R MA. Off. for Refugees & Immigr.(ORI)		19S Day Care Teacher (UFR Title 119)				19E Temporary Help 202		2,014		
20R Dept.of Early Educ. & Care (EEC)-Contract		20S Day Care Asst. Teacher / Aide (UFR Title	120)			20E Clients and Caregivers Reir	mb./Stipends 203			
21R Dept.of Early Educ. & Care (EEC)-Voucher		21S Psychologist - Doctorate (UFR Title 122)	- /			21E Subcontracted Direct Care				
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR Ti		0.25	12,741	22E Staff Training 204		1,445		
23R Dept. of Elementary & Secondary Educ. (DC	DE)	23S Social Worker - L.I.C.S.W. (UFR Title 124)				23E Staff Mileage / Travel 205		6,054		
24R Parole Board (PAR)		24S Social Worker - L.C.S.W., L.S.W (UFR Tit	le 125 & 126)			24E Meals 207 25E Client Transportation 208		579		
25R Veteran's Services (VET) 26R Ex. Off. of Elder Affairs (ELD)		25S Licensed Counselor (UFR Title 127) 26S Cert. Voc. Rehab. Counselor (UFR Title 12	28)			26E Vehicle Expenses 208		750		
27R Div.of Housing & Community Develop(OCD)		27S Cert. Alch. &/or Drug Abuse Counselor (UI				27E Vehicle Depreciation 208				
28R POS Subcontract	2,000	0		1.00	46,929	28E Incidental Medical /Medicine	e/Pharmacy 209			
29R Other Mass. State Agency POS		29S Case Worker / Manager - Masters (UFR T	itle 131)			29E Client Personal Allowances		18,007		
30R Mass State Agency Non - POS		30S Case Worker / Manager (UFR Title 132)				30E Provision Material Goods/S	vs./Benefits 212			
31R Mass. Local Govt/Quasi-Govt. Entities		31S Direct Care / Prog. Staff Superv. (UFR Titl	e 133)			31E Direct Client Wages 214	0 011			
32R Non-Mass. State/Local Government 33R Direct Federal Grants/Contracts		32S Direct Care / Prog. Staff III (UFR Title 134) 33S Direct Care / Prog. Staff II (UFR Title 135)		6.19	253,940	32E Other Commercial Prod. & 33E Program Supplies & Materia		7,980		
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 135) 34S Direct Care / Prog. Staff I (UFR Title 136)		0.17	233,940	34E Non Charitable Expenses	ais 215	7,700		
35R Medicaid - MBHP Subcontract		35S Prog. Secretarial / Clerical Staff (UFR Title	137)	0.80	31,468	35E Other Expense				
36R Medicare		36S Maintainence, House/Groundskeeping, Co				36E Total Other Program Expe	ense	40,434	76,414	-47.1 %
37R Mass. Govt. Client Stipends		37S Direct Care / Driver Staff (UFR Title 138)				42E Other Professional Fees &		12,976		
38R Client Resources	29,720		d Relief	XXXXXX	000 745	43E Leased Office/Program Off				
39R Mass. spon.client SF/3rd Pty offsets 40R Other Publicly sponsored client offsets		39S Total Direct Program Staff = 1E		9.14	390,745	44E Office Equipment Deprecia 48E Program Support 216	tion 410			
41R Private Client Fees (excluding 3rd Pty)		SERVICE	E STATISTICS			49E Professional Insurance 410		2,094		
42R Private Client 3rd Pty/other offsets		1SS Enter defined unit of service:	Hour			50E Working Capital Interest 41		2,074		
43R Total Assistance and Fees	650,756		8,363			51E Total Direct Administrative		15,070	20,807	-27.6 %
44R Federated Fundraising					# service units	52E Admin (M&G) Reporting Ce		116,314	119,019	-2.3 %
45R Commercial Activities		2001		Clients	delivered	53E Total Reimbursable Exper		685,230	682,865	0.3 %
46R Non-Charitable Revenue 47R Investment Revenue			ponsored clients: ponsored clients:	1,751	4,350	54E Direct State/Federal Non-R 55E Allocation of State/Fed Nor		29		%
47R Investment Revenue		5SS Performance Report (D-1	Free Care clients:			56E TOTAL EXPENSE	полноване схрензе	685,259	682,865	0.4 %
49R Allocated Admin (M&G) Revenue		6SS Internet filing system)	Total:	1,751	4,350	57E TOTAL REVENUE = 53R		768,470	768,937	-0.1 %
50R Released Net Assets-Program	45,981					58E OPERATING RESULTS		83,211	86,072	
51R Released Net Assets-Equipment						CRE Preliminary Calculation of C			(subject to OSD a	djustment)
52R Released Net Assets-Time	36,500					BLE EXPENSE DETAIL	Descripti	on		
53R Total Revenue = 57E	768,470		MMARS Code			ompensation & Related Exp.				
SUBCONTRACTED DIRECT CARE E		1C         DPH         M3DSDV07024           2C         DPH         M3DSDV07023	4619 4619		Direct Occupancy Direct Other Progra	am/Operating				
Subcontractor Name FEIN	Expense Amt.		1017		Direct Subcontract					
1SDC	-	4C			Direct Administrativ	•				
2SDC		5C			Direct Other Expen					
3SDC		POS SUBCONTRACT INFORMA			Direct Depreciation	eimbursable (Tie to 54E)	29			
4SDC		State Dept Payor Name	Payor's FEIN			ocated Non-Reimb. (54E+55E)	29 (Any Exce	ess of Non-Reimburs	able Expense ove	er Eligible
		2PS				ursable Exp. Revenue Offsets	117 714 Revenue	Offsets is subject to		
Comm. Of MA Surplus Rev. Retention Share	(32,927)				Capital Budget Rev		piogram	s purchased by the (		
	=.,					mbursable Expense Over Offsets	(117,685) recognize	d as a liability on the	Financial Statem	ents.)
PREPARER COMMENTS:										

ORGANIZATION: New Hope, Inc PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited								FY END:	6/30/2018	FEIN:	042681340
UFR Program Number: 30	Program Name:	Domestic Violence Emergency Shelter	Description:		Emergency Shelter/Ca	sework/Counseling			c Assistance #:	93.671	в 10.558
*Program Type: 23	Program Address:	140 Park St (Mulitsite confidential)	Attleboro	MA	02703	# Weeks operated du	http://www.cfda.c ring audit period (e.g., 52			g hours/week (e.g., 40	J): 35.00
	-	(Number/Street)	(City)	(State)	(Zipcode)						·
Note to Readers: This schedule should be read in a * Program Type codes: 21 = SPED; 22 = HCFP/Me											
REVENUE	edicaid Class Rate;	0S STAFFING_# hours/yr = 1.00 FTE		5= Non-ne	Salary/Wage	EXPENSE - ACTUAL/PLANNI		FTE	Actual	Planned	% Var
1R Contrib., Gifts, Leg., Bequests, Spec. Ev.	24,520		1020	0.10	8,761	1E Total Direct Program St		7.35	450,971	421,299	7.0 %
2R Gov. In-Kind/Capital Budget	24,520	2S Program Function Manager (UFR Title 10	)1)	0.10	7,550	2E Chief Executive Officer	un = 000	0.13	11,492	121,277	7.0 70
3R Private IN-Kind	19,200		.,	2.00	104,470	3E Chief Financial Officer			,=		
4R Total Contribution and In-Kind	43,720					4E Accting/Clerical Support		0.01	600		
5R Mass Gov. Grant		5S Physician & Psychiatrist (UFR Title 105	& 121)			5E Admin Maint/House-Grnd	skeeping				
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)				6E Total Admin Employee		0.14	12,092		
7R Total Grants		7S N. Midwife, N.P., Psych N., N.A., R.N M	A (Title 107)			7E Commerical products & S					
8R Dept. of Mental Health (DMH)		8S R.N Non Masters (UFR Title 108)				8E Total FTE/Salary/Wages		7.49	463,064		
9R Dept.of Developmental Services(DDS/DMR		9S L.P.N. (UFR Title 109)				9E Payroll Taxes 150		_	43,764		
10R Dept. of Public Health (DPH)	709,210					10E Fringe Benefits 151		-	46,711		
11R Dept.of Children and Families (DCF/DSS) 12R Dept. of Transitional Assist (DTA/WEL)		11S Occupational Therapist (UFR Title 111) 12S Physical Therapist (UFR Title 112)				11E Accrual Adjustments 12E Total Employee Comper	nation 9 Dol Eve	_	553,538	497,335	11.3 %
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFR	Title 113)			13E Facility and Prog. Equip.		-	29,422	497,330	11.3 70
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)	(The TTS)			14E Facility & Prog. Equip. De		-	17,027		
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115)	)			15E Facility Operation/Maint./l		-	24,450		
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)	,			16E Facility General Liability I		-	2,186		
17R MA. Comm. for Deaf & H H (MCD)		17S Day Care Director (UFR Title 117)				17E Total Occupancy		-	73,084	86,529	-15.5 %
18R MA. Rehabilitation Commission (MRC)		18S Day Care Lead Teacher (UFR Title 118)				18E Direct Care Consultant 20	01	-	120		
19R MA. Off. for Refugees & Immigr.(ORI)		19S Day Care Teacher (UFR Title 119)				19E Temporary Help 202					
20R Dept.of Early Educ. & Care (EEC)-Contract		20S Day Care Asst. Teacher / Aide (UFR Title	e 120)			20E Clients and Caregivers R					
21R Dept.of Early Educ. & Care (EEC)-Voucher		21S Psychologist - Doctorate (UFR Title 122)				21E Subcontracted Direct Car	e 206	_			
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR 1				22E Staff Training 204		_	729		
23R Dept. of Elementary & Secondary Educ. (D	DE 21,989					23E Staff Mileage / Travel 205	5	_	3,188		
24R Parole Board (PAR)		24S Social Worker - L.C.S.W., L.S.W (UFR T	itle 125 & 126)			24E Meals 207		_	14,092		
25R Veteran's Services (VET) 26R Ex. Off. of Elder Affairs (ELD)		25S Licensed Counselor (UFR Title 127) 26S Cert. Voc. Rehab. Counselor (UFR Title 1	100)			25E Client Transportation 208 26E Vehicle Expenses 208		-	647		
27R Div.of Housing & Community Develop(OCD	\	27S Cert. Alch. &/or Drug Abuse Counselor (UFR Title				27E Vehicle Depreciation 208		-			
28R POS Subcontract	,	28S Counselor (UFR Title 130)	JFR Tille 129)	0.16	15,584	28E Incidental Medical /Medic		-			
29R Other Mass. State Agency POS		29S Case Worker / Manager - Masters (UFR	Title 131)	0.14	4,237	29E Client Personal Allowance					
30R Mass State Agency Non - POS		30S Case Worker / Manager (UFR Title 132)	1110 101)	2.31	93,110	30E Provision Material Goods		-			
31R Mass. Local Govt/Quasi-Govt. Entities		31S Direct Care / Prog. Staff Superv. (UFR Ti	itle 133)			31E Direct Client Wages 214		-			
32R Non-Mass. State/Local Government		32S Direct Care / Prog. Staff III (UFR Title 13	4)			32E Other Commercial Prod.	& Svs. 214				
33R Direct Federal Grants/Contracts		33S Direct Care / Prog. Staff II (UFR Title 135	5)	2.39	211,340	33E Program Supplies & Mate			2,478		
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 136)				34E Non Charitable Expenses	5				
35R Medicaid - MBHP Subcontract		35S Prog. Secretarial / Clerical Staff (UFR Tit		0.15	5,919	35E Other Expense					
36R Medicare		36S Maintainence, House/Groundskeeping, C				36E Total Other Program Ex			21,254	20,021	6.2 %
37R Mass. Govt. Client Stipends	1.0/0	37S Direct Care / Driver Staff (UFR Title 138)				42E Other Professional Fees			14,610		
38R Client Resources	1,368		na Reller	XXXXXX	450.071	43E Leased Office/Program C		-			
39R Mass. spon.client SF/3rd Pty offsets 40R Other Publicly sponsored client offsets		39S Total Direct Program Staff = 1E		7.35	450,971	44E Office Equipment Deprec 48E Program Support 216	lation 410	-			
41R Private Client Fees (excluding 3rd Pty)		SERVIC	E STATISTICS			49E Professional Insurance 4	10	-	2,400		
42R Private Client 3rd Pty/other offsets		1SS Enter defined unit of service:	Room Day			50E Working Capital Interest		-	2,400		
43R Total Assistance and Fees	732,567		4,392			51E Total Direct Administrat			17,010	22,891	-25.7 %
44R Federated Fundraising		······································		Undup #	# service units	52E Admin (M&G) Reporting (		-	140,378	144,722	-3.0 %
45R Commercial Activities				Clients	delivered	53E Total Reimbursable Exp	ense	-	805,264	771,498	4.4 %
46R Non-Charitable Revenue		3SS Publicly	sponsored clients:	39	4,264	54E Direct State/Federal Non-			22,595		%
47R Investment Revenue			sponsored clients:			55E Allocation of State/Fed N	on-Reimbursable Ex	pense			
48R Other Revenue		5SS Performance Report (D-1	Free Care clients:	0.0	1.07	56E TOTAL EXPENSE			827,859	771,498	7.3 %
49R Allocated Admin (M&G) Revenue	1.004	6SS Internet filing system)	Total:	39	4,264	57E TOTAL REVENUE = 53R		_	815,720	804,853	1.4 %
50R Released Net Assets-Program	1,231	7SS suspended for FY '08 filings.				58E OPERATING RESULTS	Orat Daimh Europ	- D +	(12,139)	33,355	
51R Released Net Assets-Equipment 52R Released Net Assets-Time	20.202	MASSACHUSETTS CONTRACT IN	FORMATION			CRE Preliminary Calculation of BLE EXPENSE DETAIL	Cost Reimb. Exces	Description		(subject to OSD a	adjustment )
53R Total Revenue = 57E	38,202 815,720	Dept Contract ID -11 Characters						Description			
55K Total Revenue = 57E	013,720	1C DPH 53DSDV07045	4620		Direct Occupancy	ompensation & Related Exp.	19,200	Build canaci	ty to serve clients	with disabilities	
SUBCONTRACTED DIRECT CARE	EXPENSE DETAIL		.320		Direct Other Progra	m/Operating	10,200	Jana Capaci	., 10 00.70 0001113		
Subcontractor Name FEIN	Expense Amt.	30			Direct Subcontract						
1SDC		4C			Direct Administrative						
2SDC		5C			Direct Other Expense						
3SDC		POS SUBCONTRACT INFORM			Direct Depreciation		3,395	Build capaci	ty to serve clients	with disabilities	
4SDC		State Dept Payor Name	Payor's FEIN			imbursable (Tie to 54E)	22,595		of Non-Reimburg	sable Expense ove	er Eligible
5SDC		1PS				ocated Non-Reimb. (54E+55E)	22,595			recoupment when	
		2PS			3	ursable Exp. Revenue Offsets	83,153			Commonwealth ar	
Comm. Of MA Surplus Rev. Retention Share	(95,114)	3PS			Capital Budget Rev		((0.550)			e Financial Statem	
PREPARER COMMENTS:				12N	Excess of Non-Rein	nbursable Expense Over Offsets	(60,558)				

ORGANIZATION: New Hope, Inc PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited FY END: 6/30/2018 FEIN: 0										042681340
UFR Program Number: 31	Program Name:	Name: OVW with ARC of Bristol County Description:		OVW with ARC of Bristol County			Catalog of Federal Domestic Assistance #:B			
*Program Type: 27 P	rogram Address:	140 Park St	Attleboro	MA	02703		http://www.cfda.gov/default.h audit period (e.g., 52): 52.00		ig hours/week (e.g., 40)	35.00
	-	(Number/Street)	(City)	(State)	(Zipcode)					
Note to Readers: This schedule should be read in c										
* Program Type codes: 21 = SPED; 22 = HCFP/Med	dicaid Class Rate;				gotiated Accomoda					0/ 1/
REVENUE 1R Contrib., Gifts, Leg., Bequests, Spec. Ev.		0S STAFFING_# hours/yr = 1.00 FTI 1S Program Director (UFR Title 102)	1820	FTE 0.01	Salary/Wage	EXPENSE - ACTUAL/PLANNED 1E Total Direct Program Staff	= 39S 1.08	Actual 42,799	Planned 43.000	<u>% Var</u> -0.5 %
2R Gov. In-Kind/Capital Budget		2S Program Function Manager (UFR Title 1	01)	0.01	5,038	2E Chief Executive Officer	= 393	42,/77	43,000	-0.3 70
3R Private IN-Kind		3S Asst. Program Director (UFR Title 103)	,		-,	3E Chief Financial Officer				
4R Total Contribution and In-Kind		4S Supervising Professional (UFR Title 104				4E Accting/Clerical Support				
5R Mass Gov. Grant		5S Physician & Psychiatrist (UFR Title 105	& 121)			5E Admin Maint/House-Grndske	eeping			
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)				6E Total Admin Employee				
7R Total Grants		7S N. Midwife, N.P., Psych N.,N.A., R.N M	IA (Title 107)			7E Commerical products & Svs/		10 700		
8R Dept. of Mental Health (DMH) 9R Dept.of Developmental Services(DDS/DMR)		8S R.N Non Masters (UFR Title 108) 9S L.P.N. (UFR Title 109)				8E Total FTE/Salary/Wages 9E Payroll Taxes 150	1.08	42,799 3,623		
10R Dept. of Public Health (DPH)		10S Pharmacist (UFR Title 110)				10E Fringe Benefits 151		4,335		
11R Dept. of Children and Families (DCF/DSS)		11S Occupational Therapist (UFR Title 111)				11E Accrual Adjustments		4,555		
12R Dept. of Transitional Assist (DTA/WEL)		12S Physical Therapist (UFR Title 112)				12E Total Employee Compensa	tion & Rel. Exp.	50,757	51,000	-0.5 %
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFI	R Title 113)			13E Facility and Prog. Equip.Exp				
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)				14E Facility & Prog. Equip. Depre	eciation 301			
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115	5)			15E Facility Operation/Maint./Fun				
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)				16E Facility General Liability Insu	rance 390			
17R MA. Comm. for Deaf & H H (MCD)		17S Day Care Director (UFR Title 117)				17E Total Occupancy				%
18R MA. Rehabilitation Commission (MRC) 19R MA. Off. for Refugees & Immigr.(ORI)		18S Day Care Lead Teacher (UFR Title 118) 19S Day Care Teacher (UFR Title 119)				18E Direct Care Consultant 201 19E Temporary Help 202				
20R Dept.of Early Educ. & Care (EEC)-Contract		20S Day Care Asst. Teacher / Aide (UFR Titl	e 120)			20E Clients and Caregivers Reim	h /Stinends 203			
21R Dept.of Early Educ. & Care (EEC)-Voucher		21S Psychologist - Doctorate (UFR Title 122)				21E Subcontracted Direct Care 2				
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR				22E Staff Training 204		466		
23R Dept. of Elementary & Secondary Educ. (DC	DE)	23S Social Worker - L.I.C.S.W. (UFR Title 12	24)			23E Staff Mileage / Travel 205		784		
24R Parole Board (PAR)		24S Social Worker - L.C.S.W., L.S.W (UFR 1	Fitle 125 & 126)			24E Meals 207				
25R Veteran's Services (VET)		25S Licensed Counselor (UFR Title 127)				25E Client Transportation 208				
26R Ex. Off. of Elder Affairs (ELD)		26S Cert. Voc. Rehab. Counselor (UFR Title				26E Vehicle Expenses 208				
27R Div.of Housing & Community Develop(OCD)		27S Cert. Alch. &/or Drug Abuse Counselor (	UFR Title 129)			27E Vehicle Depreciation 208				
28R POS Subcontract		28S Counselor (UFR Title 130)	Title (121)			28E Incidental Medical /Medicine/ 29E Client Personal Allowances 2				
29R Other Mass. State Agency POS 30R Mass State Agency Non - POS		29S Case Worker / Manager - Masters (UFR 30S Case Worker / Manager (UFR Title 132)				30E Provision Material Goods/Sv				
31R Mass Local Govt/Quasi-Govt. Entities	41,277					31E Direct Client Wages 214	3./Denenta 212			
32R Non-Mass. State/Local Government		32S Direct Care / Prog. Staff III (UFR Title 13				32E Other Commercial Prod. & S	vs. 214			
33R Direct Federal Grants/Contracts		33S Direct Care / Prog. Staff II (UFR Title 13		1.00	37,295	33E Program Supplies & Material		375		
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 136				34E Non Charitable Expenses				
35R Medicaid - MBHP Subcontract		35S Prog. Secretarial / Clerical Staff (UFR Ti				35E Other Expense				
36R Medicare		36S Maintainence, House/Groundskeeping, (				36E Total Other Program Exper		1,625	2,000	-18.8 %
37R Mass. Govt. Client Stipends 38R Client Resources		37S Direct Care / Driver Staff (UFR Title 138) 38S Direct Care Overtime, Shift Differential a		XXXXXX		42E Other Professional Fees & C 43E Leased Office/Program Offic				
39R Mass. spon.client SF/3rd Pty offsets		39S Total Direct Program Staff = 1E		1.08	42,799	44E Office Equipment Depreciation				
40R Other Publicly sponsored client offsets				1.00	42,777	48E Program Support 216	011 410			
41R Private Client Fees (excluding 3rd Pty)		SERVI	CE STATISTICS			49E Professional Insurance 410		215		
42R Private Client 3rd Pty/other offsets		1SS Enter defined unit of service:				50E Working Capital Interest 410	)			
43R Total Assistance and Fees	41,277					51E Total Direct Administrative	Expense	215	300	-28.5 %
44R Federated Fundraising				•	# service units	52E Admin (M&G) Reporting Cen		11,105	12,000	-7.5 %
45R Commercial Activities				Clients	delivered	53E Total Reimbursable Expens		63,701	65,300	-2.4 %
46R Non-Charitable Revenue 47R Investment Revenue		3SS Publicly	/ sponsored clients: / sponsored clients:			54E Direct State/Federal Non-Re 55E Allocation of State/Fed Non-				%
48R Other Revenue		4SS OSD's Program Privately 5SS Performance Report (D-1	Free Care clients:			56E TOTAL EXPENSE	Nembulsable Expense	63,701	65,300	-2.4 %
49R Allocated Admin (M&G) Revenue		6SS Internet filing system)	Total:			57E TOTAL REVENUE = 53R		41,277	42,000	-2.4 %
50R Released Net Assets-Program		7SS suspended for FY '08 filings.	. etal.			58E OPERATING RESULTS		(22,424)	\$ (23,300)	/0
51R Released Net Assets-Equipment						CRE Preliminary Calculation of Co	ost Reimb. Excess Rev. *	,,	(subject to OSD a	djustment)
52R Released Net Assets-Time		MASSACHUSETTS CONTRACT IN	FORMATION		NON-REIMBURSA	BLE EXPENSE DETAIL	Descripti	on		. ,
53R Total Revenue = 57E	41,277	Dept Contract ID -11 Character	S MMARS Code			ompensation & Related Exp.				
		10			Direct Occupancy					
SUBCONTRACTED DIRECT CARE E					Direct Other Progra					
Subcontractor Name FEIN	Expense Amt.				Direct Subcontract					
1SDC		4C			Direct Administrativ Direct Other Expen					
3SDC					Direct Depreciation					
4SDC		State Dept Payor Name	Payor's FEIN			eimbursable (Tie to 54E)				
5SDC		1PS				ocated Non-Reimb. (54E+55E)		ess of Non-Reimbur		
		2PS				ursable Exp. Revenue Offsets		Offsets is subject to s purchased by the		
Comm. Of MA Surplus Rev. Retention Share	N/A	3PS			Capital Budget Rev			d as a liability on th		
				12N	Excess of Non-Rei	mbursable Expense Over Offsets	1000g1li26			
PREPARER COMMENTS:										



# HOTLINE (TTY/V) 1-800-323-HOPE

# **OFFICES**

140 Park Street Attleboro, MA 02703 Phone 508-226-4015 Fax 508-226-6917 RESPECT: 508-226-8286

**Milford and Taunton** By appointment only 800-323-4673

MJ Leadenham Center 91 Prescott Street Worcester, MA 01605 Phone 508-753-3146 Fax 508-753-3148 RESPECT: 877-222-0083

#### **COURT LOCATIONS**

Attleboro Dudley East Brookfield Milford Taunton Westborough Uxbridge

www.new-hope.org



Endly POOMESTIC SEXUAL CLUB GE POURDON

December 17, 2018

Mr. Jason Nuttall Damiano, Burk & Nuttall, P.C. 6 Blackstone Valley Place Suite 109 Lincoln, RI 02865

Dear Mr. Nuttall:

We, the Finance Committee of the Board of Directors of New Hope, Inc., reviewed the audited financials on December 17, 2018, and have voted to recognize and accept the representations of management and the expression of opinions by Damiano, Burk and Nuttall, P.C., as embodies in the Basic Financial Statements, Supplementary Subsidiary Financial Statements and Schedules and Independent Auditor's Reports contained in the Uniform Financial Statements an Independent Auditor's Report for the period ended June 30, 2018.

In addition, we, the Finance Committee of the Board of Directors of New Hope, Inc., hereby certify under penalty of perjury that to the best of the members of the board of directors' knowledge, all material related party relationships and transactions, as defined by 808 CMR 1.02 and generally accepted government auditing standards, and other representations made by management are accurate and have been correctly and completely disclosed as required in the notes to the financial statements and schedules of the UFR for eth period ended June 30, 2018.

Signatory for the Board of Directors:

Title: Date: 12-19-18



Kevin S. Burk, CPA Jason S. Nuttall, CPA Sarah E. Nuttall, CPA Jeremy W. Cole, CPA

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To Board of Directors New Hope, Inc. (A Non-Profit Corporation) Attleboro, MA

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of New Hope, Inc., which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 17, 2018.

# Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered New Hope, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of New Hope, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of New Hope, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether New Hope, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Damino, Burk & Muttall, P.C.

Damiano, Burk & Nuttall, P.C. Lincoln, RI December 17, 2018

# SCHEDULE OF FINDINGS AND RESPONSES For the Year ended June 30, 2018

# (1) FINANCIAL STATEMENT FINDINGS

No significant deficiencies or material weaknesses were identified.

# (2) STATUS OF PRIOR YEAR FINDINGS

No significant deficiencies or material weaknesses were identified with respect to the prior year.