

NEW HOPE, INC.

Financial Statements

June 30, 2018

NEW HOPE, INC
FINANCIAL STATEMENTS
June 30, 2018

TABLE OF CONTENTS

Independent Auditors' Report	1-2
Financial Statements:	
Statement of Financial Position	3
Statement of Activities	4
Statement of Functional Expenses	5-7
Statement of Cash Flows	8-9
Notes to Financial Statements	10-16
Independent Auditors' Report on Supplemental Information Required by the Operational Services Division	17
Supplemental Information Required by the Operational Services Division	18-26
Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	27-28
Schedule of Findings and Responses	29



INDEPENDENT AUDITORS' REPORT

To the Board of Directors
New Hope, Inc.
Attleboro, MA 02703

Report on the Financial Statements

We have audited the accompanying financial statements of New Hope, Inc. (a nonprofit organization) which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of New Hope, Inc. as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited New Hope, Inc.'s 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 8, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017, is consistent in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated December 17, 2018 on our consideration of New Hope, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of New Hope, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering New Hope, Inc.'s internal control over financial reporting and compliance.

Damiano, Burk & Nuttall, P.C.

Damiano, Burk & Nuttall, P.C.
Lincoln, RI
December 17, 2018

ORGANIZATION : New Hope, Inc

FEIN: 042681340

STATEMENT OF FINANCIAL POSITION AS OF
(BALANCE SHEET)

06/30/2018

WITH COMPARATIVE TOTALS AS OF

6/30/2017

	CURRENT OPERATIONS	PLANT	ENDOWMENT	CUSTODIAN	TOTAL THIS YEAR	TOTAL LAST YEAR
ASSETS						
1 Cash and Cash Equivalents	900,604				900,604	878,624
2 Accounts Receivable, Program Services	262,244				262,244	165,112
3 Allowance for Doubtful Accounts						
4 Net Accounts Receivable, Program Services	262,244				262,244	165,112
5 Contributions Receivable	81,292				81,292	115,723
6 Notes Receivable						
7 Prepaid Expenses	62,242				62,242	28,747
8 Other Accounts Receivable						20,742
9 Other Current Assets						
10 Short-Term Investments						
11 TOTAL CURRENT ASSETS	1,306,382				1,306,382	1,208,948
12 Land, Buildings, and Equipment		798,036			798,036	787,944
13 Accumulated Depreciation		(419,513)			(419,513)	(379,999)
14 Net Land, Buildings and Equipment		378,523			378,523	407,945
15 Long-Term Investments						
16 Other Assets						1,170
17 Due From Other Funds						
18 TOTAL ASSETS	1,306,382	378,523			1,684,905	1,618,063
LIABILITIES AND NET ASSETS						
19 Accounts Payable	18,670				18,670	25,447
20 Subcontract Payable						
21 Accrued Expenses	155,750				155,750	137,386
22 Current Notes Payable						
23 Current Portion Long-Term Debt	5,229				5,229	4,575
24 Deferred Revenue						1,548
25 Other Current Liabilities						10,138
26 TOTAL CURRENT LIABILITIES	179,649				179,649	179,094
27 Long-Term Notes & Mortgage Payable	183,168				183,168	188,827
28 Other Liabilities						
29 Due to Other Funds						
30 TOTAL LIABILITIES	362,817				362,817	367,921
NET ASSETS						
31 Unrestricted	683,023	378,523			1,061,546	1,014,527
32 Temporarily Restricted	260,542				260,542	235,615
33 Permanently Restricted						
34 TOTAL NET ASSETS	943,565	378,523			1,322,088	1,250,142
35 TOTAL LIABILITIES AND NET ASSETS	1,306,382	378,523			1,684,905	1,618,063

See Accompanying Notes to the Financial Statements

ORGANIZATION : New Hope, Inc

FEIN: 042681340

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED

06/30/2018 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED

06/30/2017

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL THIS YEAR	TOTAL LAST YEAR
REVENUES, GAINS, AND OTHER SUPPORT					
1 Contributions, Gifts, Legacies, Bequests & Special Events	221,351			221,351	112,961
2 In-Kind Contributions	31,420			31,420	75,255
3 Grants		199,501		199,501	131,209
4 Program Service Fees	2,380,198			2,380,198	2,190,963
5 Federated Fundraising Organization Allocation					117,741
6 Investment Revenue	4,138			4,138	2,268
7 Revenue from Commercial Products & Services					
8 Other					244
9 Net Assets Released From Restrictions:					
10 Satisfaction of Program Restrictions	59,080	(59,080)			
11 Satisfaction of Equipment Acquisition Restrictions					
12 Expiration of Time Restrictions	115,494	(115,494)			
13 TOTAL REVENUE, GAINS, AND OTHER SUPPORT	2,811,681	24,927		2,836,608	2,630,641
EXPENSES AND LOSSES					
14 Administration (Management & General)	474,901			474,901	474,667
15 Fundraising	68,710			68,710	71,813
16 Total Program Services	2,221,050			2,221,050	2,050,522
17 TOTAL EXPENSES	2,764,662			2,764,662	2,597,002
18 Losses					
19 TOTAL EXPENSES AND LOSSES	2,764,662			2,764,662	2,597,002
CHANGES IN NET ASSETS:					
20 Property & Equipment Acquisitions from Unrestricted Funds					
21 Transfer of Realized Endowment Fund Appreciation					
22 Return to Donor					
23 Other Increases (Decreases)					
24 TOTAL CHANGES IN NET ASSETS	47,019	24,927		71,946	33,639
25 NET ASSETS AT BEGINNING OF YEAR	1,014,527	235,615		1,250,142	1,216,503
26 NET ASSETS AT END OF YEAR	1,061,546	260,542		1,322,088	1,250,142

See Accompanying Notes to Financial Statements

ORGANIZATION : New Hope, Inc FEIN: 042681340

Statement of Functional Expenses for the Year Ended: 06/30/2018

	TOTALS	SUPPORTING SERVICES		PROGRAM SERVICES
		ADMINISTRATION (MNGT. & GEN.)	FUND RAISING	TOTAL ALL PROGRAMS
1. Employee Compensation & Related Expenses	2,318,328	384,876	32,978	1,900,474
2. Occupancy	180,475	17,920	1,890	160,665
3. Other Program / Operating Expense	90,926	6,672	340	83,915
4. Subcontract Expense	24,416		24,416	
5. Direct Administrative Expense	94,947	41,396	841	52,710
6. Other Expenses	16,055	11,356	4,699	
7. Depreciation of Buildings and Equipment	39,513	12,682	3,546	23,286
8. TOTAL EXPENSES	2,764,662	474,901	68,710	2,221,050

See Accompanying Notes to Financial Statements

ORGANIZATION : New Hope, IncFEIN: 042681340**Statement of Functional Expenses for the Year Ended:** 06/30/18

	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #
	<u>05</u>	<u>07</u>	<u>12</u>	<u>29</u>	<u>30</u>
1. Employee Compensation & Related Expenses	<u>240,454</u>	<u>193,558</u>	<u>395,013</u>	<u>467,154</u>	<u>553,538</u>
2. Occupancy	<u>13,382</u>	<u>19,565</u>	<u>7,651</u>	<u>44,810</u>	<u>75,257</u>
3. Other Program / Operating Expense	<u>9,419</u>	<u>5,072</u>	<u>6,111</u>	<u>40,434</u>	<u>21,254</u>
4. Subcontract Expense					
5. Direct Administrative Expense	<u>5,225</u>	<u>5,399</u>	<u>9,792</u>	<u>15,070</u>	<u>17,010</u>
6. Other Expenses					
7. Depreciation of Buildings and Equipment	<u>1,146</u>	<u>171</u>	<u>71</u>	<u>1,477</u>	<u>20,422</u>
8. TOTAL EXPENSES	<u>269,626</u>	<u>223,764</u>	<u>418,637</u>	<u>568,945</u>	<u>687,481</u>

See Accompanying Notes to Financial Statements

*

ORGANIZATION : New Hope, Inc **FEIN:** 042681340

Statement of Functional Expenses for the Year Ended: 06/30/18

	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #
	<u>31</u>	<u></u>	<u></u>	<u></u>	<u></u>
1. Employee Compensation & Related Expenses	<u>50,757</u>	<u></u>	<u></u>	<u></u>	<u></u>
2. Occupancy	<u></u>	<u></u>	<u></u>	<u></u>	<u></u>
3. Other Program / Operating Expense	<u>1,625</u>	<u></u>	<u></u>	<u></u>	<u></u>
4. Subcontract Expense	<u></u>	<u></u>	<u></u>	<u></u>	<u></u>
5. Direct Administrative Expense	<u>215</u>	<u></u>	<u></u>	<u></u>	<u></u>
6. Other Expenses	<u></u>	<u></u>	<u></u>	<u></u>	<u></u>
7. Depreciation of Buildings and Equipment	<u></u>	<u></u>	<u></u>	<u></u>	<u></u>
8. TOTAL EXPENSES	<u>52,596</u>	<u></u>	<u></u>	<u></u>	<u></u>

See Accompanying Notes to Financial Statements

ORGANIZATION : New Hope, Inc

FEIN: 042681340

STATEMENT OF CASH FLOWS for the YEAR ENDED

06/30/2018

INDIRECT METHOD

		TOTAL
Cash Flows from Operating Activities:		
1	Changes in Net Assets	71,946
	Adjustments to Reconcile Change In Net Assets to Net	
	Cash provided by/(used in) Operating Activities:	
2	Depreciation	39,514
3	Losses	
4	Increase/Decrease in Net Accounts Receivable	(76,390)
5	Increase/Decrease in Prepaid Expenses	(33,495)
6	Increase/Decrease in Contributions Receivable	34,431
7	Increase/Decrease in Accounts Payable	(6,777)
8	Increase/Decrease in Accrued Expenses	8,226
9	Increase/Decrease in Deferred Revenue	(1,548)
10	Increase/Decrease in Subcontract Payable	
11	Contributions Restricted for Long-Term Investment	
12	Net Unrealized and Realized Gains on Long-Term Investments	
13	Other Cash Used in/Provided by Operating Activities	0
14	Net Cash Provided by/(used in) Operating Activities	35,907
Cash Flows from Investing Activities:		
15	Insurance Proceeds	
16	Purchase(s) of Capital Assets (Land, Bldgs. & Equip.)	(10,092)
17	Proceeds from Sale(s) of Investments	
18	Purchase(s) of Investments	
19	Purchase(s) of Assets Restricted To Long-Term Investment	
20	Other Investing Activities	1,170
21	Net Cash Provided by/(used in) Investing Activities	(8,922)
Cash from Financing Activities:		
Proceeds from Contributions Restricted For:		
22	Investment in Endowment	
23	Investment in Term Endowment	
24	Investment in Plant (Land Bldgs. & Equip.)	
Other Financing Activities:		
25	Contributions Restricted for Long-Term Investment	
26	Interest and Dividends Restricted for Reinvestment	
27	Payments on Notes Payable	
28	Payments on Long-Term Debt	(5,005)
29	Other Finance Payments/Receipts	
30	Net Cash Provided by/(used in) Financing Activities	(5,005)

See Accompanying Notes to the Financial Statements

ORGANIZATION : New Hope, Inc

FEIN: 042681340

STATEMENT OF CASH FLOWS for the YEAR ENDED

06/30/2018

INDIRECT METHOD

31	Net Increase/(Decrease) in Cash and Cash Equivalents	21,980
32	Cash and Cash Equivalents at Beginning of Year	878,624
33	Cash and Cash Equivalents at End of Year	900,604

Supplemental Disclosure of Cash Flow Information:

34	Cash Paid During the Year for Interest	8,601
35	Cash Paid During the Year for Taxes/Other	

Supplemental Data for Noncash Investing and Financing

Activities:

36	Gifts of Equipment	
37	Other Noncash Investing and Financing Activities	
38		
39		
40		

See Accompanying Notes to the Financial Statements

NEW HOPE, INC

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

1. Nature of Activities and Services:

Nature of Activities:

New Hope, Inc. (the "Organization"), a non-profit organization, administers programs for clients in Southeastern and South Central, Massachusetts. The agency receives the majority of its revenue from contracts with the Commonwealth of Massachusetts.

Description of Services:

Domestic Violence Services - The program is designed to reduce the incidence of violence occurring within families and households and to remedy the effects of such violence. A safe, temporary, supportive environment is provided for individuals and families who have been physically or emotionally abused. In addition, the following services are provided: 24-hour confidential telephone hotline, community based advocacy, case management, housing service, counseling, family life skills, and civilian police advocacy.

Rape Crisis Program – The program services include a 24-hour confidential telephone hotline, counseling, information and referral, case management, interagency coordination, client advocacy, and multicultural awareness and outreach. The agency provides medical advocacy services to both Morton Hospital in Taunton, Massachusetts and Sturdy Memorial Hospital in Attleboro, Massachusetts. These are hospital based crisis intervention services for all victims who seek a sexual assault examination at that hospital.

RESPECT Program – This is a Department of Public Health certified intervention program for individuals who abuse their partners. The program's goal is to help individuals end their violent behavior towards their partner by using cognitive-behavioral techniques in a curriculum based group format.

Education & Training – School and community based prevention and education programs on child assault prevention, bullying and harassment, dating violence and other related topics are provided to students and adults.

Family Visitation Center –The visitation center provides children with a safe, comfortable environment when supervised visits with their non-custodial parents are required.

SAFEPLAN Advocacy – Advocates provide court advocacy services through a certified program to individuals seeking restraining orders in five district courts in Worcester County and two district courts in Bristol County.

2. Summary of Significant Accounting Policies:

Basis of Accounting:

The accompanying financial statements of New Hope, Inc. have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities in accordance with accounting principles generally accepted in the United States of America ("GAAP").

Basis of Presentation:

Financial statement presentation is in accordance with FASB Accounting Standards Codification (ASC) 958-205 and subsections. Under ASC 958-205, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

NEW HOPE, INC

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

2. Summary of Significant Accounting Policies: (continued)

Comparative Financial Information:

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the organization's financial statements for the year ended June 30, 2017, from which the summarized information was derived.

Use of Estimates:

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Accordingly, actual results could differ from those estimates.

Donations and Pledges:

Contributions are recognized when the donor makes a promise to give to the company that is, in substance, unconditional. Contributions that are received with donor restrictions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restriction expires in the fiscal year in which the contributions are recognized. Long-term contributions are recorded discounted to their present value using a risk-free discount rate corresponding with the term of the contribution.

Cash and Cash Equivalents:

For purposes of the Statement of Cash Flows, the Organization considers cash and cash equivalents to include time deposits, certificates of deposit, and all highly liquid debt instruments with original maturities of three months or less.

Property and Equipment and Depreciation Policies:

Expenditures for property and equipment are stated at cost. Donated assets are recorded at their estimated fair market value at the date of contribution. Depreciation of property and equipment is calculated on the straight-line method over the following estimated lives:

Building	40 years
Building improvement	3-40 years
Office equipment and furniture	5-10 years
Shelter furniture/appliances	3-5 years
Playground equipment	5 years
Computer equipment	3-5 years
Leasehold improvements	3-15 years

New Hope, Inc. implemented a capitalization policy in which assets with lives greater than one year and costs greater than \$1,500 are capitalized.

NEW HOPE, INC

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

2. Summary of Significant Accounting Policies: (continued)

Functional Expenses:

Expenses are charged to either program or management and general categories based on specific identification. Indirect expenses of the organization are allocated among the various programs based on estimated usage. Each indirect expense is allocated as it is incurred.

Income Tax Status:

New Hope, Inc. is an exempt Organization for federal income tax purposes under Section 501(c)(3) of the Internal Revenue Code, and is classified as other than a private foundation.

Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. The Organization has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. Management believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect to the company's financial condition, results of operations or cash flows. Accordingly, the Organization has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at June 30, 2018. Generally, the past three years of tax returns are open for examination by the taxing authorities, years prior to 2014 are closed.

3. Cash Deposits:

New Hope, Inc. keeps the majority of its cash at one local bank, and sometimes those cash balances exceed the \$250,000 FDIC insurance amount. The bank is a member of the Massachusetts Depository Insurance Fund that offers depository insurance coverage to deposit customers maintaining balances in excess of \$250,000.

4. Contributions Receivable:

Contributions receivable as of June 30, 2018 and 2017 consist of allocations from various United Way agencies. Contributions receivable in less than one year are recorded at the stated amount. A discount is recorded for multi-year contributions. All receivables are collectible in one year or less. The balance of contributions receivable at June 30, 2018 and 2017 was \$81,292 and \$115,723, respectively. All amounts are expected to be collected within one year.

5. Property, Plant and Equipment:

Property, plant and equipment comprise the following at June 30, 2018 and 2017:

	2018	2017
Office furniture	\$ 42,144	\$ 42,144
Shelter furniture	19,013	19,013
Computer equipment	66,678	66,678
Building	433,903	433,903
Building Improvements	142,578	132,486
Leasehold improvements	93,720	93,720
	<u>798,036</u>	<u>787,944</u>
Accumulated depreciation	419,513	379,999
Property, plant and equipment, net	<u>\$ 378,523</u>	<u>\$ 407,945</u>

NEW HOPE, INC

NOTES TO FINANCIAL STATEMENTS
June 30, 2018

5. Property, Plant and Equipment: (continued)

Depreciation expense amounted to \$39,514 and \$41,056 for the years ended June 30, 2018 and 2017, respectively.

6. Long-term Debt

The Organization has a mortgage note payable, in the original amount of \$223,000, dated February 17, 2010, bearing interest at 4.50%, secured by real estate. The note is payable in monthly installments of \$1,134, including interest through maturity in March 2040. The balance of the note is \$188,397 at June 30, 2018.

Future maturities of long-term debt at June 30, 2018 are as follows:

2019	\$ 5,229
2020	5,469
2021	5,721
2022	5,983
2023	6,258
Thereafter	<u>159,737</u>
	<u>\$ 188,397</u>

7. Revenue Retention:

The Massachusetts Department of Purchased Services has, under regulation 808 CMR 1.19(3) Not-for-Profit Provider Surplus Revenue Retention, required non-profit providers to calculate, on an annual basis, their surplus/(deficit) with the Commonwealth of MA for each program that the organization receives state funding as defined by 808 CMR 1.00.

The resolution issued by the Operational Services Division (OSD) states that if, through cost savings initiatives implemented consistent with programmatic and contractual obligations, a non-profit provider accrues an annual net surplus from the revenues and expenses associated with services provided to purchasing agencies which are subject to 808 CMR 1.00, the provider may retain, for future use, a portion of that surplus not to exceed 20% of said revenues. Surpluses may be used by the provider for any of its established charitable purposes, provided that no portion of the surplus may be used for any non-reimbursable cost set forth in 808 CMR 1.15, the free care prohibition excepted. OSD shall be responsible for determining the amount of surplus that may be retained by each provider in any given year and may determine whether any excess surplus shall be used to reduce future prices or be recouped.

NEW HOPE, INC

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

7. Revenue Retention: (continued)

As of June 30, 2018, New Hope, Inc.'s surplus (deficit) revenue is as follows:

<u>Year Ending June 30</u>	
1993	\$ (63,470)
1994	(88,914)
1995	(91,283)
1996	(28,075)
1997	(106,737)
1998	(143,429)
1999	(181,187)
2000	(136,145)
2001	(216,634)
2002	(169,086)
2003	(173,860)
2004	(36,015)
2005	(38,312)
2006	(58,464)
2007	(133,865)
2008	(138,985)
2009	(171,971)
2010	(238,851)
2011	(280,693)
2012	(297,909)
2013	(294,469)
2014	(175,116)
2015	(98,880)
2016	(114,990)
2017	(90,829)
2018	(169,212)
	<u>\$ (3,737,381)</u>

Because the cumulative amount is a deficit, there is no liability due to the Commonwealth of MA at June 30, 2018.

8. Donated Occupancy:

Donated occupancy during the fiscal years ended June 30, 2018 and 2017 represent twelve months of reduced rent at an Attleboro, Massachusetts shelter. Monthly payments were \$250, with an estimated monthly fair market rent of \$1,850. Total donated occupancy recognized as revenue and in-kind expense for each of the years ended June 30, 2018 and 2017 was \$19,200.

9. Commitments:

The organization leases office and shelter space under operating leases expiring in various years through 2019. Total rent expense for the fiscal years ending June 30, 2018 and 2017 was \$74,441 and \$68,302, respectively.

NEW HOPE, INC

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

9. Commitments: (continued)

Minimum future rental payments for office and shelter space under non-cancelable operating leases that have remaining terms in excess of one year as of June 30, 2018 for each of the next five years are as follows:

<u>Year Ending June 30</u>	
2019	\$ 63,358
2020	61,808
2021	58,958
2022	39,936
2023	36,200
	<u>\$ 260,260</u>

10. Net Assets:

Permanently Restricted Net Assets:

Permanently restricted net assets result from contributions or other inflows of assets whose use by New Hope is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of New Hope. There were no permanently restricted net assets at June 30, 2018 and 2017.

Temporarily Restricted Net Assets:

Temporarily restricted net assets are limited by donor-imposed time and/or purpose restrictions that either expire by passage of time or can be fulfilled and removed by actions of the organization pursuant to the restriction. Temporarily restricted net assets as of June 30, 2018 and 2017 were as follows:

	<u>2018</u>	<u>2017</u>
Southeast DV Services	\$ 400	\$ 696
Dishwasher/Clothesline Shelter	-	409
Fund a Need	3,981	5,066
Central DV Services	554	1,880
Franklin Federated Church	-	10,000
Webster Five- RESPECT	2,000	2,000
Kraft-Patriot's Foundation	50,000	75,000
Balfour Foundation	25,000	-
Agnes Lindsey Trust	363	400
Capital One Grant- Children's Services		
Southeast DV Services	1,911	1,964
United Way Webster/Dudley- Central DV Services	-	4
Verizon	5,000	15,000
Worcester Community Foundation	-	5,000
NAMI-Southeast DV Services	2,000	2,000
Murray Universal Unitarian Church-DV Services	-	265
Susan Scarnecchia- Outreach and Training	-	209
Vantel Pearls	33,813	-
Milford Rotary Club	1,088	-
Franklin Square Grant	50,000	-
Maximus Foundation	1,145	-
Kuldeep Rana Fund	1,995	-
For periods after June 30, 2017 (United Way)	-	115,722
For periods after June 30, 2018 (United Way)	81,292	-
	<u>\$ 260,542</u>	<u>\$ 235,615</u>

NEW HOPE, INC

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

10. Net Assets: (continued)

Net assets were released from donor restriction by satisfying the restricted purposes or by occurrence of other events specified by donors as follows:

	<u>2018</u>	<u>2017</u>
Purpose restrictions accomplished:		
TJX Foundation	\$ -	\$ 2,500
Capital One Grant - Children's Services	53	
Jostens - SERS	55	-
Verizon	10,000	425
Dishwasher/Clothesline Shelter	409	-
United Way Webster/Dudley-CRS	4	-
Agnes Lindsey Trust	36	250
Fund A Need	1,086	57
Kraft- Patriot's Foundation	25,000	25,000
Rotary Club of Attleboro		408
Gold Wing Riders	1,326	960
Vantel Pearls	1,187	-
Franklin Square Foundation		559
Milford Rotary Club	1,100	-
Susan Scarnecchia- Outreach and Training	209	488
Maximus Foundation	105	-
Kuldeep Rana Fund	3,005	-
Lithway Fund	240	-
High Risk Funds - Emergency Housing	265	-
Franklin Federated Church	10,000	-
Greater Worcester Community Foundation	<u>5,000</u>	<u>5,000</u>
Subtotal	59,080	35,647
Time restrictions accomplished	<u>115,494</u>	<u>104,695</u>
Total released restrictions	<u>\$ 174,574</u>	<u>\$ 140,342</u>

11. Current Vulnerability Due to Certain Concentrations:

The Organization relies heavily upon funding through government contracts. The operations of the Organization are subject to the administrative directives, rules and regulations of federal, state and local regulatory agencies, including the Commonwealth of Massachusetts. Such administrative directives, rules and regulations are subject to change by an act of Congress or an administrative change mandated by the Commonwealth of Massachusetts. Such changes may occur with little notice or inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change.

12. Subsequent Events:

Events that occur after the balance sheet date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date require disclosure in the accompanying notes. Management evaluated the activity of the Organization through December 17, 2018 (the date the financial statements were available to be issued) and concluded that no subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.



DAMIANO, BURK & NUTTALL, P.C.
Certified Public Accountants and Advisors

Kevin S. Burk, CPA
Jason S. Nuttall, CPA
Sarah E. Nuttall, CPA
Jeremy W. Cole, CPA

INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL INFORMATION REQUIRED BY
THE OPERATION SERVICES DIVISION

To the Board of Directors
New Hope, Inc.
Attleboro, MA

We have audited the financial statements of New Hope, Inc. as of and for the year ended June 30, 2018 and have issued our report thereon dated December 17, 2018, which contained an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The Supplemental Information Required by the Operational Services Division including the Uniform Financial Report (UFR) Cover Page, Schedule A – Organization Supplemental Information Schedule, Schedule B – Program Supplemental Information Schedule, and the Acknowledgement of the Board of Directors, which is the responsibility of management, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Damiano, Burk & Nuttall, P.C.

Damiano, Burk & Nuttall, P.C.
Lincoln, RI
December 17, 2018

ORGANIZATION: **New Hope, Inc**

ORGANIZATION SUPPLEMENTAL INFORMATION SCHEDULE A - Unaudited

FY END: **6/30/2018**

FEIN: **042681340**

REVENUE	Total Organization			Total All Prog	EXPENSE	Total Organization		Admin (M&G)		Fund Raising		Total All Programs	
	FTE	Expense	FTE			Expense	FTE	Expense	FTE	Expense	FTE	Expense	
1R Contributions, Gifts, Legacies, Bequests	221,351	28,000	80,062	113,289	1E Total Direct Prog.Staff FTE/Exp 101-138	36.45	1,561,864	XXXX	XXXXXXXXXX	XXXX	XXXXXXXXXX	36.45	1,561,864
2R Gov. In-Kind/Capital Budget		XXXXXXXXXX	XXXXXXXXXX		2E Chief Executive Officer - FTE/Exp.	1.00	88,032	0.81	71,090			0.19	16,943
3R Private In-Kind	31,420		12,220	19,200	3E Chief Financial Officer - FTE/Exp.	1.00	70,106	0.94	66,240			0.06	3,866
4R Total Contributions and In-Kind	252,771	28,000	92,282	132,489	4E Acting/Clerical/Support FTE/Expense	4.66	212,051	3.95	176,093	0.44	27,850	0.26	8,108
5R Mass Gov. Grant		XXXXXXXXXX	XXXXXXXXXX		5E Admin Maint/House-Grdskeeping FTE/Exp								
6R Other Grant (exclud. Fed.Direct)					6E Total Admin Employee FTE/Expense 410	6.66	370,189	5.70	313,423	0.44	27,850	0.51	28,916
7R Total Grants					7E Commercial Products & Svs/Mktng FTE/Exp					XXXX	XXXXXXXXXX		
8R Dept. of Mental Health (DMH)		XXXXXXXXXX	XXXXXXXXXX		8E Total FTE/Salary/Wages	43.10	1,932,054	5.70	313,423	0.44	27,850	36.96	1,590,781
9R Dept.of Developmental Services(DDS/DMR)		XXXXXXXXXX	XXXXXXXXXX		9E Payroll Taxes 150		176,425		25,645		2,331		148,449
10R Dept. of Public Health (DPH)	1,099,226	XXXXXXXXXX	XXXXXXXXXX	1,099,226	10E Fringe Benefits 151		209,849		45,808		2,796		161,245
11R Dept.of Children and Families (DCF/DSS)	619,036	XXXXXXXXXX	XXXXXXXXXX	619,036	11E Accrual Adjustments								
12R Dept. of Transitional Assist (DTA/WEL)		XXXXXXXXXX	XXXXXXXXXX		12E Total Employee Compensation & Rel. Exp.		2,318,328		384,876		32,978		1,900,474
13R Dept. of Youth Services (DYS)		XXXXXXXXXX	XXXXXXXXXX		13E Facility and Prog. Equip.Expenses 301, 390		124,518		13,454		1,491		109,573
14R Health Care Fin & Policy (HCF)-Contract		XXXXXXXXXX	XXXXXXXXXX		14E Facility & Prog. Equip. Depreciation 301		36,010		12,634		3,546		19,830
15R Health Care Fin & Policy (HCF)-UCP		XXXXXXXXXX	XXXXXXXXXX		15E Facility Operation/Maint./Furn.390		32,622		3,829		399		28,395
16R MA. Comm. For the Blind (MCB)		XXXXXXXXXX	XXXXXXXXXX		16E Facility General Liability Insurance 390		4,135		637				3,497
17R MA. Comm. for Deaf & H H (MCD)		XXXXXXXXXX	XXXXXXXXXX		17E Total Occupancy		197,285		30,555		5,436		161,295
18R MA. Rehabilitation Commission (MRC)		XXXXXXXXXX	XXXXXXXXXX		18E Direct Care Consultant 201		7,375						7,375
19R MA. Off. for Refugees & Immigr.(ORI)		XXXXXXXXXX	XXXXXXXXXX		19E Temporary Help 202								
20R Dept.of Early Educ. & Care (EEC)-Contract		XXXXXXXXXX	XXXXXXXXXX		20E Clients and Caregivers Reimb./Stipends 203				XXXXXXXXXX		XXXXXXXXXX		
21R Dept. of Early Educ. & Care (EEC)-Voucher		XXXXXXXXXX	XXXXXXXXXX		21E Subcontracted Direct Care 206				XXXXXXXXXX		XXXXXXXXXX		
22R Dept of Correction (DOC)		XXXXXXXXXX	XXXXXXXXXX		22E Staff Training 204		9,822		2,067		333		7,422
23R Dept. of Elementary & Secondary Educ. (DOE)	21,989	XXXXXXXXXX	XXXXXXXXXX	21,989	23E Staff Mileage / Travel 205		19,316		1,651		6		17,658
24R Parole Board (PAR)		XXXXXXXXXX	XXXXXXXXXX		24E Meals 207		17,552		2,642				14,911
25R Veteran's Services (VET)		XXXXXXXXXX	XXXXXXXXXX		25E Client Transportation 208		1,397		XXXXXXXXXX		XXXXXXXXXX		1,397
26R Ex. Off. of Elder Affairs (ELD)		XXXXXXXXXX	XXXXXXXXXX		26E Vehicle Expenses 208		312		312				
27R Div. of Housing & Community Develop(ODC)		XXXXXXXXXX	XXXXXXXXXX		27E Vehicle Depreciation 208								
28R POS Subcontract	6,455	XXXXXXXXXX	XXXXXXXXXX	6,455	28E Incidental Medical /Medicine/Pharmacy 209				XXXXXXXXXX		XXXXXXXXXX		
29R Other Mass. State Agency POS	458,539	XXXXXXXXXX	XXXXXXXXXX	458,539	29E Client Personal Allowances 211		18,007		XXXXXXXXXX		XXXXXXXXXX		18,007
30R Mass State Agency Non - POS		XXXXXXXXXX	XXXXXXXXXX		30E Provision Material Goods/Svs./Benefits 212				XXXXXXXXXX		XXXXXXXXXX		
31R Mass. Local Govt/Quasi-Govt. Entities	41,277	XXXXXXXXXX	XXXXXXXXXX	41,277	31E Direct Client Wages 214				XXXXXXXXXX		XXXXXXXXXX		
32R Non-Mass. State/Local Government		XXXXXXXXXX	XXXXXXXXXX		32E Other Commercial Prod. & Svs. 214				XXXXXXXXXX		XXXXXXXXXX		
33R Direct Federal Grants/Contracts		XXXXXXXXXX	XXXXXXXXXX		33E Program Supplies & Materials 215		17,145		XXXXXXXXXX		XXXXXXXXXX		17,145
34R Medicaid - Direct Payments		XXXXXXXXXX	XXXXXXXXXX		34E Non Charitable Expenses								
35R Medicaid - MBHP Subcontract		XXXXXXXXXX	XXXXXXXXXX		35E Other Expense		16,055		11,356		4,699		
36R Medicare		XXXXXXXXXX	XXXXXXXXXX		36E Total Other Program Expense		106,982		18,028		5,039		83,915
37R Mass. Govt. Client Stipends		XXXXXXXXXX	XXXXXXXXXX		37E Management Fees 410								XXXXXXXXXX
38R Client Resources	133,675	XXXXXXXXXX	XXXXXXXXXX	133,675	38E Fundraising Fees 410		24,416		XXXXXXXXXX		24,416		XXXXXXXXXX
39R Mass. Publicly sponsored client offsets		XXXXXXXXXX	XXXXXXXXXX		39E Legal Fees 410		297		297				XXXXXXXXXX
40R Other Publicly sponsored client offsets		XXXXXXXXXX	XXXXXXXXXX		40E Audit Fees 410		10,600		10,600				XXXXXXXXXX
41R Private Client Fees (excluding 3rd Pty)		XXXXXXXXXX	XXXXXXXXXX		41E Management Consultant 410								XXXXXXXXXX
42R Private Client 3rd Pty/other offsets		XXXXXXXXXX	XXXXXXXXXX		42E Other Professional Fees & Other Admin. Expenses 410		70,128		25,213		689		44,226
43R Total Assistance and Fees	2,380,198	XXXXXXXXXX	XXXXXXXXXX	2,380,198	43E Leased Office/Program Office Equip.410,390								
44R Federated Fundraising					44E Office Equipment Depreciation 410								
45R Commercial Activities					45E Admin. Vehicle Expenses 410								XXXXXXXXXX
46R Non-Charitable Revenue					46E Admin. Vehicle Depreciation 410								XXXXXXXXXX
47R Investment Revenue	4,138	4,138			47E Directors & Officers Insurance 410								XXXXXXXXXX
48R Other Revenue					48E Program Support 216				XXXXXXXXXX				
49R Allocated Admin (M&G) Revenue	XXXXXXXXXX				49E Professional Insurance 410		13,922		5,286		152		8,484
50R Released Net Assets-Program	59,080			59,080	50E Working Capital Interest 410								
51R Released Net Assets-Equipment					51E Total Direct Administrative Expense		119,363		41,396		25,258		52,710
52R Released Net Assets-Time	115,494			115,494	52E Admin (M&G) Reporting Center Allocation		XXXXXXXXXX		(474,854)		14,507		460,347
53R TOTAL REVENUE	2,811,681	32,138	92,282	2,687,261	53E Total Reimbursable & Fundraising Expense		2,741,958				83,217		2,658,741
54R TOTAL EXPENSE = 56E	2,764,662	47	83,217	2,681,397	54E Direct State/Federal Non-Reimbursable Expense		22,703		47		XXXXXXXXXX		22,656
55R OPERATING RESULTS	47,019	32,091	9,065	5,864	55E Allocation of State/Fed Non-Reimbursable Expense		XXXXXXXXXX						
					56E TOTAL EXPENSE = 56R		2,764,662		47		83,217		2,681,397

NON-REIMBURSABLE EXPENSE DETAIL

Note to Readers: Please see Schedule B Note to Readers regarding appropriate Non-Reimbursable Exp.

COMPENSATION DISCLOSURE				
Enter all compensation (salary, benefit packages, vehicles, consultant payments, loans, etc.) from the entity & its related parties/affiliates to organization principals. Attach schedule of non-salary items.				
Name & Title	Reporting Entity Compensation		Compensation from Other Entities	
	Salary	Other	Salary	Other
1C				
2C				
3C				
4C				
5C				
MA Surplus Revenue Retention	Starting Balance	Expended Amount	Accrual Amount	Liability Amt.
Prior Year Ma. Revenu	448,276	(3,568,169)		
Comm. of MA cost reimbursement overbilling (preliminary calc. subject to adjustment)				

NON-REIMBURSABLE EXPENSE DETAIL				
1N Direct Employee Compensation & Related Exp.			XXXXXXXXXX	
2N Direct Occupancy	19,200		XXXXXXXXXX	19,200
3N Direct Other Program/Operating			XXXXXXXXXX	
4N Direct Subcontract Expense			XXXXXXXXXX	
5N Direct Administrative Expense			XXXXXXXXXX	
6N Direct Other Expense			XXXXXXXXXX	
7N Direct Depreciation	3,503		47	3,456
8N Total Direct Non-Reimbursable (must tie to 54E)	22,703		47	22,656
9N Total Direct and Allocated Non-Reimbursable (54E+55E)	22,703		47	22,656
10N Eligible Non-Reimb./Fundraising Exp. Revenue Offsets	339,201		32,138	307,063
11N Capital Budget Revenue Adjustments			XXXXXXXXXX	
12N Excess of Non-Reimb./Fundraising Expense over Offsets	(316,498)		XXXXXXXXXX	(284,407)
Description of Admin (M&G) Direct Non-Reimbursable Exp.				

ORGANIZATION: New Hope, Inc

PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2018

FEIN: 042681340

UFR Program Number: 05

Program Name: Rape Crisis Services

Description: Counseling and Education

Catalog of Federal Domestic Assistance #: 93.139 B 16.017

http://www.cfda.gov/default.htm

*Program Type: 24

Program Address: 140 Park Street

Attleboro

MA

02703

Weeks operated during audit period (e.g., 52): 52.00

operating hours/week (e.g., 40): 35.00

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.

* Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25= Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

Table with columns: REVENUE, STAFFING # hours/yr = 1.00 FTE, FTE, Salary/Wage, EXPENSE - ACTUAL/PLANNED, FTE, Actual, Planned, % Var. Includes rows for 1R-53R and 1SS-7SS.

SUBCONTRACTED DIRECT CARE EXPENSE DETAIL table with columns: Subcontractor Name, FEIN, Expense Amt. Includes rows 1SDC-5SDC.

MASSACHUSETTS CONTRACT INFORMATION table with columns: Dept, Contract ID -11 Characters, MMARS Code. Includes rows 1C-5C.

NON-REIMBURSABLE EXPENSE DETAIL table with columns: Description, Expense Amt. Includes rows 1N-12N.

PREPARER COMMENTS:

ORGANIZATION: New Hope, Inc

PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2018

FEIN: 042681340

UFR Program Number: 07

Program Name: RESPECT

Description: Education

Catalog of Federal Domestic Assistance #: B

http://www.cfda.gov/default.htm

*Program Type: 27

Program Address: 140 Park Street, Attleboro, MA 02703

Weeks operated during audit period (e.g., 52): 52.00 # operating hours/week (e.g., 40): 35.00

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.

Main table with columns: REVENUE, STAFFING # hours/yr = 1.00 FTE, FTE, Salary/Wage, EXPENSE - ACTUAL/PLANNED, FTE, Actual, Planned, % Var. Includes rows for 1R-53R and 1N-12N.

Comm. Of MA Surplus Rev. Retention Share N/A

PREPARER COMMENTS:

ORGANIZATION: New Hope, Inc

PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2018

FEIN: 042681340

UFR Program Number: 12

Program Name: SAFEPLAN Court Advocacy

Description: Court Advocacy

Catalog of Federal Domestic Assistance #: 16.575

B

http://www.cfda.gov/default.htm

*Program Type: 27

Program Address: 140 Park Street (multisite)

Attleboro

MA

02703

Weeks operated during audit period (e.g., 52): 52.00

operating hours/week (e.g., 40): 35.00

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.

Table with columns: REVENUE, STAFFING # hours/yr = 1.00 FTE, FTE, Salary/Wage, EXPENSE - ACTUAL/PLANNED, FTE, Actual, Planned, % Var. Includes rows for 1R-53R and 1N-12N.

Comm. Of MA Surplus Rev. Retention Share

PREPARER COMMENTS:

ORGANIZATION: New Hope, Inc

PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2018

FEIN: 042681340

UFR Program Number: 29

Program Name: Community Based Services

Description: Counseling, Casework, Advocacy and Visitation

Catalog of Federal Domestic Assistance #: B

http://www.cfda.gov/default.htm

*Program Type: 23

Program Address: 140 Park St (Multist site)

Attleboro

MA

02703

Weeks operated during audit period (e.g., 52): 52.00

operating hours/week (e.g., 40): 35.00

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable. * Program Type codes: 21 = SPED; 22 = HCFP/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25= Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

Table with columns: REVENUE, STAFFING # hours/yr = 1.00 FTE, FTE, Salary/Wage, EXPENSE - ACTUAL/PLANNED, FTE, Actual, Planned, % Var. Rows include 1R Contrib., Gifts, Leg., Bequests, Spec. Ev., 2R Gov. In-Kind/Capital Budget, 3R Private IN-Kind, 4R Total Contribution and In-Kind, 5R Mass Gov. Grant, 6R Other Grant (exclud. Fed.Direct), 7R Total Grants, 8R Dept. of Mental Health (DMH), 9R Dept. of Developmental Services(DDS/DMR), 10R Dept. of Public Health (DPH), 11R Dept. of Children and Families (DCF/DSS), 12R Dept. of Transitional Assist (DTA/WEL), 13R Dept. of Youth Services (DYS), 14R Health Care Fin & Policy (HCF)-Contract, 15R Health Care Fin & Policy (HCF)-UCP, 16R MA. Comm. For the Blind (MCB), 17R MA. Comm. for Deaf & H H (MCD), 18R MA. Rehabilitation Commission (MRC), 19R MA. Off. for Refugees & Immigr.(ORI), 20R Dept. of Early Educ. & Care (EEC)-Contract, 21R Dept. of Early Educ. & Care (EEC)-Voucher, 22R Dept of Correction (DOC), 23R Dept. of Elementary & Secondary Educ. (DOE), 24R Parole Board (PAR), 25R Veteran's Services (VET), 26R Ex. Off. of Elder Affairs (ELD), 27R Div. of Housing & Community Develop(OCD), 28R POS Subcontract, 29R Other Mass. State Agency POS, 30R Mass State Agency Non - POS, 31R Mass. Local Govt/Quasi-Govt. Entities, 32R Non-Mass. State/Local Government, 33R Direct Federal Grants/Contracts, 34R Medicaid - Direct Payments, 35R Medicaid - MBHP Subcontract, 36R Medicare, 37R Mass. Govt. Client Stipends, 38R Client Resources, 39R Mass. spon.client SF/3rd Pty offsets, 40R Other Publicly sponsored client offsets, 41R Private Client Fees (excluding 3rd Pty), 42R Private Client 3rd Pty/other offsets, 43R Total Assistance and Fees, 44R Federated Fundraising, 45R Commercial Activities, 46R Non-Charitable Revenue, 47R Investment Revenue, 48R Other Revenue, 49R Allocated Admin (M&G) Revenue, 50R Released Net Assets-Program, 51R Released Net Assets-Equipment, 52R Released Net Assets-Time, 53R Total Revenue = 57E

SERVICE STATISTICS

Table with columns: 1SS Enter defined unit of service: Hour, 2SS Enter total unit capacity: 8,363

Undup # Clients, # service units delivered

Table with columns: 3SS Publicly sponsored clients: 1,751, 4SS OSD's Program, 5SS Performance Report (D-1), 6SS Internet filing system, 7SS suspended for FY '08 filings.

MASSACHUSETTS CONTRACT INFORMATION

Table with columns: Dept, Contract ID -11 Characters, MMARS Code. Rows: 1C DPH M3DSDV07024 4619, 2C DPH M3DSDV07023 4619, 3C, 4C, 5C

POS SUBCONTRACT INFORMATION

Table with columns: State Dept, Payor Name, Payor's FEIN. Rows: 1PS, 2PS, 3PS

NON-REIMBURSABLE EXPENSE DETAIL

Table with columns: Description, Expense. Rows: 1N Direct Employee Compensation & Related Exp., 2N Direct Occupancy, 3N Direct Other Program/Operating, 4N Direct Subcontract Expense, 5N Direct Administrative Expense, 6N Direct Other Expense, 7N Direct Depreciation, 8N Total Direct Non-Reimbursable (Tie to 54E), 9N Total Direct and Allocated Non-Reimb. (54E+55E), 10N Eligible Non-Reimbursable Exp. Revenue Offsets, 11N Capital Budget Revenue Adjustment, 12N Excess of Non-Reimbursable Expense Over Offsets

DESCRIPTION

Table with columns: Description, Expense. Rows: 1E Total Direct Program Staff = 39S, 2E Chief Executive Officer, 3E Chief Financial Officer, 4E Actgng/Clerical Support, 5E Admin Maint/House-Grndskeeping, 6E Total Admin Employee, 7E Commerical products & Svs/Mkting, 8E Total FTE/Salary/Wages, 9E Payroll Taxes 150, 10E Fringe Benefits 151, 11E Accrual Adjustments, 12E Total Employee Compensation & Rel. Exp., 13E Facility and Prog. Equip.Expenses 301,390, 14E Facility & Prog. Equip. Depreciation 301, 15E Facility Operation/Maint./Furn.390, 16E Facility General Liability Insurance 390, 17E Total Occupancy, 18E Direct Care Consultant 201, 19E Temporary Help 202, 20E Clients and Caregivers Reimb./Stipends 203, 21E Subcontracted Direct Care 206, 22E Staff Training 204, 23E Staff Mileage / Travel 205, 24E Meals 207, 25E Client Transportation 208, 26E Vehicle Expenses 208, 27E Vehicle Depreciation 208, 28E Incidental Medical /Medicine/Pharmacy 209, 29E Client Personal Allowances 211, 30E Provision Material Goods/Svs./Benefits 212, 31E Direct Client Wages 214, 32E Other Commercial Prod. & Svs. 214, 33E Program Supplies & Materials 215, 34E Non Charitable Expenses, 35E Other Expense, 36E Total Other Program Expense, 42E Other Professional Fees & Other Admin. Exp. 410, 43E Leased Office/Program Office Equip.410,390, 44E Office Equipment Depreciation 410, 48E Program Support 216, 49E Professional Insurance 410, 50E Working Capital Interest 410, 51E Total Direct Administrative Expense, 52E Admin (M&G) Reporting Center Allocation, 53E Total Reimbursable Expense, 54E Direct State/Federal Non-Reimbursable Expense, 55E Allocation of State/Fed Non-Reimbursable Expense, 56E TOTAL EXPENSE, 57E TOTAL REVENUE = 53R, 58E OPERATING RESULTS, CRE Preliminary Calculation of Cost Reimb. Excess Rev. *

(subject to OSD adjustment)

SUBCONTRACTED DIRECT CARE EXPENSE DETAIL

Table with columns: Subcontractor Name, FEIN, Expense Amt. Rows: 1SDC, 2SDC, 3SDC, 4SDC, 5SDC

Comm. Of MA Surplus Rev. Retention Share (32,927)

PREPARER COMMENTS:

ORGANIZATION: New Hope, Inc

PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2018

FEIN: 042681340

UFR Program Number: 30

Program Name: Domestic Violence Emergency Shelter

Description: Emergency Shelter/Casework/Counseling

Catalog of Federal Domestic Assistance #: 93.671 B 10.558

http://www.cfda.gov/default.htm

*Program Type: 23

Program Address: 140 Park St (Multisite confidential)

Attleboro

MA

02703

Weeks operated during audit period (e.g., 52): 52.00

operating hours/week (e.g., 40): 35.00

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.

Table with columns: REVENUE, STAFFING # hours/yr = 1.00 FTE, FTE, Salary/Wage, EXPENSE - ACTUAL/PLANNED, FTE, Actual, Planned, % Var. Includes rows for 1R-53R and 1N-12N.

PREPARER COMMENTS:

ORGANIZATION: New Hope, Inc

PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2018

FEIN: 042681340

UFR Program Number: 31

Program Name: OVV with ARC of Bristol County

Description: OVV with ARC of Bristol County

Catalog of Federal Domestic Assistance #: B

http://www.cfda.gov/default.htm

*Program Type: 27

Program Address: 140 Park St

Attleboro

MA

02703

Weeks operated during audit period (e.g., 52): 52.00

operating hours/week (e.g., 40): 35.00

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.

Table with columns: REVENUE, STAFFING # hours/yr = 1.00 FTE, FTE, Salary/Wage, EXPENSE - ACTUAL/PLANNED, FTE, Actual, Planned, % Var. Rows include 1R Contrib., Gifts, Leg., Bequests, Spec. Ev., 2R Gov. In-Kind/Capital Budget, 3R Private IN-Kind, 4R Total Contribution and In-Kind, 5R Mass Gov. Grant, 6R Other Grant (exclud. Fed.Direct), 7R Total Grants, 8R Dept. of Mental Health (DMH), 9R Dept. of Developmental Services(DDS/DMR), 10R Dept. of Public Health (DPH), 11R Dept. of Children and Families (DCF/DSS), 12R Dept. of Transitional Assist (DTA/WEL), 13R Dept. of Youth Services (DYS), 14R Health Care Fin & Policy (HCF)-Contract, 15R Health Care Fin & Policy (HCF)-UCP, 16R MA. Comm. For the Blind (MCB), 17R MA. Comm. for Deaf & H H (MCD), 18R MA. Rehabilitation Commission (MRC), 19R MA. Off. for Refugees & Immigr.(ORI), 20R Dept. of Early Educ. & Care (EEC)-Contract, 21R Dept. of Early Educ. & Care (EEC)-Voucher, 22R Dept of Correction (DOC), 23R Dept. of Elementary & Secondary Educ. (DOE), 24R Parole Board (PAR), 25R Veteran's Services (VET), 26R Ex. Off. of Elder Affairs (ELD), 27R Div. of Housing & Community Develop(OCD), 28R POS Subcontract, 29R Other Mass. State Agency POS, 30R Mass State Agency Non - POS, 31R Mass. Local Govt/Quasi-Govt. Entities, 32R Non-Mass. State/Local Government, 33R Direct Federal Grants/Contracts, 34R Medicaid - Direct Payments, 35R Medicaid - MBHP Subcontract, 36R Medicare, 37R Mass. Govt. Client Stipends, 38R Client Resources, 39R Mass. spon.client SF/3rd Pty offsets, 40R Other Publicly sponsored client offsets, 41R Private Client Fees (excluding 3rd Pty), 42R Private Client 3rd Pty/other offsets, 43R Total Assistance and Fees, 44R Federated Fundraising, 45R Commercial Activities, 46R Non-Charitable Revenue, 47R Investment Revenue, 48R Other Revenue, 49R Allocated Admin (M&G) Revenue, 50R Released Net Assets-Program, 51R Released Net Assets-Equipment, 52R Released Net Assets-Time, 53R Total Revenue = 57E

SERVICE STATISTICS table with columns: 1SS Enter defined unit of service, 2SS Enter total unit capacity, 3SS Publicly sponsored clients, 4SS OSD's Program, 5SS Performance Report (D-1), 6SS Internet filing system, 7SS suspended for FY '08 filings.

MASSACHUSETTS CONTRACT INFORMATION table with columns: Dept, Contract ID -11 Characters, MMARS Code

SUBCONTRACTED DIRECT CARE EXPENSE DETAIL table with columns: Subcontractor Name, FEIN, Expense Amt.

POS SUBCONTRACT INFORMATION table with columns: State Dept, Payor Name, Payor's FEIN

Comm. Of MA Surplus Rev. Retention Share N/A

PREPARER COMMENTS:

Table with columns: Undup # Clients, # service units delivered, 51E Total Direct Administrative Expense, 52E Admin (M&G) Reporting Center Allocation, 53E Total Reimbursable Expense, 54E Direct State/Federal Non-Reimbursable Expense, 55E Allocation of State/Fed Non-Reimbursable Expense, 56E TOTAL EXPENSE, 57E TOTAL REVENUE = 53R, 58E OPERATING RESULTS, CRE Preliminary Calculation of Cost Reimb. Excess Rev. *

NON-REIMBURSABLE EXPENSE DETAIL table with columns: Description, 1N Direct Employee Compensation & Related Exp., 2N Direct Occupancy, 3N Direct Other Program/Operating, 4N Direct Subcontract Expense, 5N Direct Administrative Expense, 6N Direct Other Expense, 7N Direct Depreciation, 8N Total Direct Non-Reimbursable (Tie to 54E), 9N Total Direct and Allocated Non-Reimb. (54E+55E), 10N Eligible Non-Reimbursable Exp. Revenue Offsets, 11N Capital Budget Revenue Adjustment, 12N Excess of Non-Reimbursable Expense Over Offsets

(Any Excess of Non-Reimbursable Expense over Eligible Revenue Offsets is subject to recoupment where the program is purchased by the Commonwealth and must be recognized as a liability on the Financial Statements.)



**HOTLINE (TTY/V)
1-800-323-HOPE**

OFFICES

140 Park Street
Attleboro, MA 02703
Phone 508-226-4015
Fax 508-226-6917
RESPECT: 508-226-8286

Milford and Taunton
By appointment only
800-323-4673

MJ Leadenham Center
91 Prescott Street
Worcester, MA 01605
Phone 508-753-3146
Fax 508-753-3148
RESPECT: 877-222-0083

COURT LOCATIONS

Attleboro
Dudley
East Brookfield
Milford
Taunton
Westborough
Uxbridge

www.new-hope.org



ENDING DOMESTIC & SEXUAL VIOLENCE
IN OUR COMMUNITY

December 17, 2018

Mr. Jason Nuttall
Damiano, Burk & Nuttall, P.C.
6 Blackstone Valley Place
Suite 109
Lincoln, RI 02865

Dear Mr. Nuttall:

We, the Finance Committee of the Board of Directors of New Hope, Inc., reviewed the audited financials on December 17, 2018, and have voted to recognize and accept the representations of management and the expression of opinions by Damiano, Burk and Nuttall, P.C., as embodied in the Basic Financial Statements, Supplementary Subsidiary Financial Statements and Schedules and Independent Auditor's Reports contained in the Uniform Financial Statements an Independent Auditor's Report for the period ended June 30, 2018.

In addition, we, the Finance Committee of the Board of Directors of New Hope, Inc., hereby certify under penalty of perjury that to the best of the members of the board of directors' knowledge, all material related party relationships and transactions, as defined by 808 CMR 1.02 and generally accepted government auditing standards, and other representations made by management are accurate and have been correctly and completely disclosed as required in the notes to the financial statements and schedules of the UFR for eth period ended June 30, 2018.


Signatory for the Board of Directors:

Title: Treasurer
Date: 12-19-18



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To Board of Directors
New Hope, Inc.
(A Non-Profit Corporation)
Attleboro, MA

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of New Hope, Inc., which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 17, 2018.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered New Hope, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of New Hope, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of New Hope, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether New Hope, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Damiano, Burk & Nuttall, P.C.

Damiano, Burk & Nuttall, P.C.
Lincoln, RI
December 17, 2018

NEW HOPE, INC

SCHEDULE OF FINDINGS AND RESPONSES
For the Year ended June 30, 2018

(1) **FINANCIAL STATEMENT FINDINGS**

No significant deficiencies or material weaknesses were identified.

(2) **STATUS OF PRIOR YEAR FINDINGS**

No significant deficiencies or material weaknesses were identified with respect to the prior year.